



The Corporation of the Town of Milton



2016

# THE CORPORATION OF THE TOWN OF MILTON FINANCIAL REPORT

For the Fiscal Year Ended December 31, 2016 Ontario, Canada

## The consolidated financial statements have been prepared by:

The Corporate Services Department of the Corporation of the Town of Milton

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## **About Milton**

#### The Town's Vision

Together, we will shape the future of Milton by building a vibrant, thriving and innovative community, where everyone feels welcome, safe, connected and engaged.

#### The Town's Mission

We are committed to providing a range of quality programs and services that meet the needs of our growing and diverse community.

## The Town's Strategic Action Plan for 2015-2018

The Town's updated strategic plan, Destiny Milton 3, is the result of extensive research and collaboration between Council, Town staff, stakeholders and members of the community. With the significant amount of growth that the Town continues to face, Destiny Milton 3 has been designed to strategically guide the Town's priorities and decision-making for the next three to five years.

## **Destiny Milton 3 - Goals**

The goals and actions identified in the strategic plan will ensure that the Town is responding to population and development growth in a way that is positive, sustainable and responsive to the changing and diverse needs of the community.

It will provide direction on all short-term and long-term planning and influence the services that the Town provides, how the Town provides these services, where the Town directs its efforts and how the Town allocates its resources.



# **About Milton**



## Goal 1 - Vibrant and Connected Community

Provide a complete, sustainable and livable community by focusing on:

- 1. Responsive and innovative programs and services.
- 2. Collaborative planning with Halton Region and the development industry.
- 3. The implementation of an integrated and coordinated inter- and intra-regional multi-modal transportation plan.



## Goal 2 - Economic Growth

Stimulate and provide a healthy economy and standard of living by focusing on attracting:

- 1. Non-residential growth.
- 2. High value jobs and employers.
- 3. High impact economic investment.



## Goal 3 - Financial Sustainability

Ensure sound and diversified short-term and long-term financial management by focusing on:

- 1. Continued asset management development and maintenance.
- 2. Program-based budgets.
- 3. Structured and balanced budgets.
- 4. Long-range financial plans and evaluation.
- 5. The overall general health of the Town's finances.



#### Goal 4 - Enhanced Communication

Improve the quality of internal and external communications by focusing on:

- A communications team and strategy.
- Standardized community engagement.
- 3. Work plan review and alignment.



## Goal 5 - Organizational Effectiveness

Continue to strive for organizational effectiveness and optimization by focusing on:

- 1. Succession and workforce planning.
- 2. Staff development.
- 3. The preservation of a positive corporate culture and supportive workplace.

# Our Place in Ontario



# **About Milton**

## **Milton Quick Facts**

Over the last few decades, the Town of Milton has emerged as a unique and dynamic community. Located in a prime position within the western part of the Greater Toronto Area, Milton presents an impressive blend of historic charm, scenic rural beauty, and new developments and opportunities.

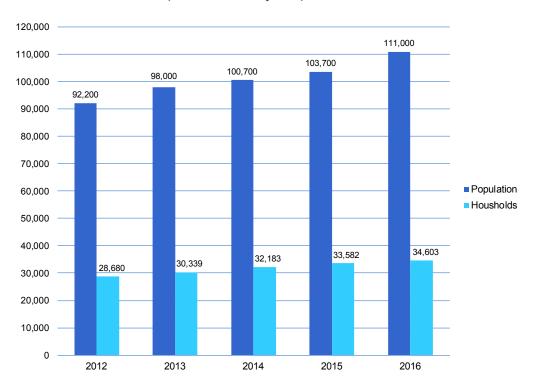
Recognized as one of the fastest growing municipalities in Canada, the Town has embraced its growth while at the same time retaining its core character and appeal. With an expansive portfolio, Milton can proudly be described as a community that has it all, making it an ideal place to live, learn, work and grow.

| Land area:  | 365 sq. km  |
|---|---|
| Population (2016 estimate):                                   | 111,000   |
| 2016 Population density per sq. km:                           | 303.79  |
| Population Growth (2001-2016):                                | 79,529, from 31,471 to 111,000 or 253%              |
| Forecasted growth (2017-2031):                                | 117,000 or 105% increase                            |
| Total population forecast for 2031:                           | 228,000   |
| Number of households:   | 34,603  |
| *Age of population (by age groups):                           |   |
| Age 0-19  | 30%   |
| Age 20-64   | 62%   |
| Age 65+   | 8%  |
| *Average household income (2015 est.):                        | \$123,222 (compared to GTA avg of \$120,190)        |
| *2016 average value of dwelling:                              | \$428,965   |
| Milton Capital Budget (2016):                                 | \$43,453,358  |
| Milton Operating Budget (2016):                               | \$110,228,081                                       |
| Tax Levy requirements:  | \$48,859,360  |
| User charges and other revenue:                               | \$61,428,721  |
| *Property Taxes as a % of Household Income:                   | Lowest in GTA at 2.6% (compared to GTA avg of 3.5%) |
| Milton is the fastest growing mid-size municipality in Canada | 106% growth from 2006 - 2016                        |

<sup>\*</sup>Source: BMA Management Consulting Inc. Municipal Study 2016

# 2016 Highlights

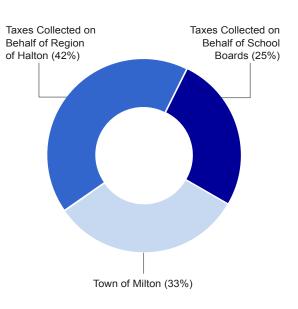
Population Growth and Household Increase (over the last 5 years)



2016 Operating Expenditures (in million dollars)

General Government Planning and Development \$15.58 (14%) \$6.45 (6%) Recreational Protection to and Cultural Persons and Services Property \$34.13 (32%) \$15.28 (14%) **Health Services** \$0.48 (<1%) **Transportation Services** Environmental Services \$33.31 (31%) \$2.61 (2%)

2016 Residential Tax Breakdown



## Governance

## **Mayor and Council**

The Town's Council is comprised of the Mayor, two local and regional Councillors and eight local Councillors, elected for four-year terms of office. Through the representation of wards, these members of Council are the governing body of the Town and have the following responsibilities:

- 1. Represent the public and consider the well-being and interests of the municipality.
- 2. Develop and evaluate policies and programs of the municipality.
- 3. Determine which services the municipality provides.
- 4. Ensure that administrative and controllership policies, practices and procedures are in place to implement the decisions of Council.
- 5. Maintain the financial integrity of the municipality.



Mayor Gordon Krantz

Town Council is the governing body that is responsible for representing the public and considering the well-being and interests of the municipality.



Mike Cluett
Local and Regional
Councillor
Wards 1. 6. 7 & 8



Colin Best
Local and Regional
Councillor
Wards 2, 3, 4 &5



Robert Duvall
Local Councillor
Ward 1



Mike Boughton
Local Councillor
Ward 2



Cindy Lunau Local Councillor Ward 3



Rick Malboeuf Local Councillor Ward 4



Arnold Huffman Local Councillor Ward 5



John Pollard Local Councillor Ward 6



Rick Di Lorenzo
Local Councillor
Ward 7



Zeeshan Hamid Local Councillor Ward 8

# Organizational Structure

Through service aligned departments, staff are responsible for administering the Town's programs and services.

#### **Executive Services**

#### **Bill Mann**

Chief Administrative Officer (CAO)

- Offices of the Mayor and CAO
- · Communications and Marketing
- · Economic Development
- Fire Services

| Corporate Services  | Planning and Development  | Engineering<br>Services   | Community<br>Services  |
|---|---|---|--|
| Linda Leeds  Deputy Chief Administrative Officer and Chief Financial Officer                            | Barb Koopmans Commissioner of Planning and Development  | Paul Cripps Commissioner of Engineering Services  | Kristene Scott Commissioner of Community Services  |
| <ul><li>Finance</li><li>Human Resources</li><li>Information<br/>Technology</li><li>Town Clerk</li></ul> | <ul> <li>Planning Policy and<br/>Urban Design</li> <li>Development Review</li> <li>Building Services</li> </ul> | <ul> <li>Road Planning</li> <li>Traffic</li> <li>Development<br/>Engineering</li> <li>Road and Parks<br/>Operations</li> <li>Transit</li> </ul> | <ul> <li>Parks and Open<br/>Space Planning</li> <li>Facility Services</li> <li>Recreation<br/>Programs</li> <li>Community<br/>Development</li> <li>Culture &amp; Arts</li> </ul> |

The Chief Administrative Officer (CAO) has overall responsibility for the Town's operating departments led by the Strategic Management Team (SMT). As leaders, the CAO and the SMT team are responsible for ensuring quality services are provided to the community and that the services provided are aligned with Council approved priorities. The CAO and SMT members also advise the Mayor and Town Council on matters of policy related to the civic administration of the Town of Milton. Department directors are responsible for the day-to-day operations of the departments.

# Canadian Award for Financial Reporting



Government Finance Officers Association

# Canadian Award for Financial Reporting

Presented to

# Town of Milton Ontario

For its Annual
Financial Report
for the Year Ended

**December 31, 2015** 

Executive Director/CEO

## **Canadian Award for Financial Reporting**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Canadian Award for Financial Reporting to the Town of Milton for the fiscal year ended December 31, 2015.

The Canadian Award for Financial Reporting program was established to encourage municipal governments throughout Canada to publish high quality financial reports and to provide peer recognition and technical guidance for officials preparing these reports.

In order to be awarded a Canadian Award for Financial Reporting, a government unit must publish an easily readable and efficiently organized annual financial report, whose contents conform to program standards. Such reports should go beyond the minimum requirements of generally accepted accounting principles and demonstrate an effort to clearly communicate the municipal government's financial picture, enhance an understanding of financial reporting by municipal governments, and address user needs.

A Canadian Award for Financial Reporting is valid for a period of one year only. We believe our current report continues to conform to the Canadian Award for Financial Reporting program requirements.

The Town of Milton joined this program in 2010 receiving its first award in 2011 for the 2010 Financial Report. The Town of Milton is continuing this standard of high quality reporting for the submission and evaluation for the 2016 award program.

# Message from the Treasurer



Linda Leeds, CPA, CGA

Deputy Chief Administrative Officer /
Chief Financial Officer

The 2016 financial results continue to reflect the Town's commitment to fiscal responsibility, organizational excellence and the delivery of the services that are essential to building a complete community.

The Town of Milton is proud to present its annual Financial Report, which details the Town's financial performance and highlights key accomplishments through 2016. The financial statements have been prepared in accordance with the Municipal Act, 2001, and are based on the reporting standards set by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

Corporate goals and priorities for the Town are outlined in Destiny Milton 3, the Town's strategic planning document, which guides the Town's decision-making towards building a complete community. Destiny Milton 3 recognizes the importance of ensuring financial sustainability in the provision of programs and services. This is especially important as the Town continues to experience exceptional growth, rising service and infrastructure demands, legislative changes and limited levels of staffing growth and funding options.

Managing growth continues to be a priority for the Town. With respect to infrastructure, the widening of Bronte Street from Louis St. Laurent Avenue to Britannia Road and the development of new parks and trails such as the new phase of Milton Community Park highlight projects delivered in 2016. The Town also approved new Development Charge By-laws, establishing the foundation for growth funding for the next five years.

Milton continues to invest in the maintenance and rehabilitation of existing infrastructure in accordance with principles of sound Asset Management Planning. This included the redevelopment of Victoria Park, as well as the addition of operations crew positions in order to provide the increased support needed to ensure the optimum maintenance of the Town's growing number of roads and parks.

With respect to Governance, the approval of two additional representatives from the Town of Milton on Halton Regional Council occurred in 2016. Changes to the ward structure and boundaries within the Town were also approved. Both of these changes will be effective beginning with the 2018 municipal election.

Organizationally, enhanced communication was an area of focus in 2016 with the creation of a centralized Corporate Communication and Marketing team within the Town. Milton also established new or renewed relationships for banking, auditing and insurance services. These institutions serve as strong partners in the financial stewardship of the Town's assets and resources.

The accomplishments of 2016 are reflective of the collaborative and forward thinking approach that continues to shape a vibrant and connected community within Milton. The Town of Milton looks forward further building on this foundation in the years to come.

The accompanying financial statements are prepared in accordance with the Canadian public sector accounting standards published by the Public Sector Accounting Board (PSAB) of the Chartered Professional Accountants Canada. The Financial Report is published to provide the Town's Council, staff, citizens and other readers with detailed information concerning the financial position and activities of the Corporation of the Town of Milton (the "Town") for the fiscal year ended December 31, 2016.

There are four required financial statements:

- 1. Statement of Financial Position
- 2. Statement of Operations
- 3. Statement of Change in Net Financial Assets
- 4. Statement of Cash Flows.

These financial statements must provide information on the cost of all Town activities, how they were financed, investing activities, as well as the assets and liabilities of the Town.

#### Town of Milton Mandate

The Town of Milton is a municipality within the Province of Ontario, Canada. As described in the notes to the consolidated financial statements, the Town conducts its operations guided by the provisions of provincial statutes such as the Municipal Act and related legislation.

The consolidated financial statements include the Town as well as committees and local boards that are accountable for the administration of their own financial affairs and resources but are owned or controlled by the Town with the exception of Milton Hydro Holdings Inc., which is accounted for on the modified equity basis of accounting. These entities and organizations include:

- 1. The Milton Public Library Board
- 2. The Board of Management of the Milton Downtown Business Improvement Area

The Town of Milton is a part of the Regional Municipality of Halton (the "Region of Halton"), an upper tier municipal government. The Town collects taxes and other revenues on behalf of the Region of Halton and the school boards. The taxation, other revenues, expenses, assets and liabilities with respect to the operations of the Region of Halton and the school boards are not reflected in these consolidated financial statements.

As a lower tier municipality, the citizens and businesses of Milton rely on the Region of Halton to provide a number of services which include, but are not limited to, policing, waste and recycling collection, water and sewage treatment and social housing.

The Town of Milton provides the following municipal services under the mandate of The Municipal Act:

- General Government Mayor and Council, clerks, communications, financial planning and policy, accounting, information technology, property taxation, human resources and purchasing.
- Protection to Persons and Property fire services, by-law enforcement, parking enforcement, licensing, animal and weed control and building services.
- Transportation Services roads construction and maintenance, transit and street lighting.
- Environmental Services storm water management and emergency spills.
- Recreation and Cultural Services community development, recreational programs, parks, recreational facilities, libraries and arts and cultural programs.
- Planning and Development planning policy, zoning, development review, building inspections and economic development.

## **Management Responsibility**

The Town's management is responsible for both the accuracy of the presented data and the completeness and fairness of the presentation, including all disclosures.

The Town's management monitors and maintains a system of internal controls designed to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and recorded in compliance with legislative and regulatory requirements, and reliable financial information is available on a timely basis for preparation of the consolidated financial statements.

Town Council meets with management and the external auditors to review the consolidated financial statements and to discuss any significant financial reporting or internal control matters prior to their approval of the consolidated financial statements.

The consolidated financial statements have been audited by KPMG LLP, an independent external auditor appointed by the Town. The Independent Auditor's Report, which is included in the statements, provides an unqualified "clean" opinion on the Town's consolidated financial statements for the year ended December 31, 2016. The report also outlines the auditor's responsibilities and the scope of their examination.

An audit is conducted in accordance with Canadian generally accepted auditing standards. These standards require that the auditors comply with ethical requirements necessary to plan and perform the audit to obtain reasonable assurance that the consolidated financial statements are free from material misstatement.

An audit involves performing specific procedures chosen by the auditors to obtain audit evidence in order to verify the amounts and disclosures in the consolidated financial statements as well as to assess the risk of material misstatements. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

The budget is an important strategic planning and control tool that is required by legislation and serves as the foundation for the Town's financial planning and control. Section 290 of the *Municipal Act, 2001* requires a municipality to adopt a budget including estimates of all sums required during the year for the purpose of the municipality. The process of budget compilation commences early in the year in an effort to ensure that the Town has an approved budget in place for the start of the new fiscal year. The Town's management prepares a proposed budget which is submitted to Town Council for review and approval, generally in December of each year. Citizens are involved in the budget process through surveys and public meetings.

## Risk Management and Significant Financial Management Policies

The financial management and control of the Town is largely governed through by-laws and Council resolutions that prescribe purchasing, accounting, investment, budgeting, risk management, debt and reserve policies. Town Council has sole authority to allocate funds through the annual approval of the operating and capital budgets.

The annual operating budget is balanced with revenues equaling expenditures for the calendar year. The operating budget must include estimates of all sums required by the municipality including any debt payments and all forms and sources of revenue.

The Town strives to maximize non-tax sources of revenue to sustain its level of services to its citizens. The Town charges user fees to recover costs of services where it is appropriate to do so. A comprehensive review of the user fees is conducted every three to five years. There is also an annual update to ensure that the user fees are increasing at the appropriate yearly rate of inflation. The annual fee schedule is reviewed and approved by Town Council.

The Town's financial management policies regarding tangible capital assets ("TCAs") stipulate that said assets are recorded at cost and include all amounts that are directly attributable to acquisition, construction, development or betterment of the asset. The costs, less residual value, of the TCAs are amortized on a straight-line basis over their estimated useful lives. Works in progress are not amortized until the asset is available for productive use, at which time they are capitalized. The Town has a capitalization threshold for each individual asset class, such that individual TCAs of lesser value are expensed unless they are pooled, because collectively they have significant value or could not be operated separately.

The Town's key financial policies establish guidelines for debt, revenue sources and utilization of reserves and reserve funds, budget variance reporting and include the procurement by-law and setting authorization limits. Each of these policies is intended to mitigate risk, safeguard the Town's assets and ensure that proper internal controls are in place.

## 2016 Economic Update

#### **Employment Growth**

In 2016 the average Canadian unemployment rate was 7.0%, with the Ontario rate at 6.6%\*. Halton Region performed even better than national and provincial rates, with an average regional unemployment rate of 5.5%\*\*. A balance of residential and non-residential growth helps ensure a financially healthy community while providing employment opportunities to support growing and highly educated population.



#### Inflation

The Town uses a customized Municipal Price Index (MPI) to accurately reflect the inflationary pressures impacting the municipality, in accordance with the Government Finance Officers Association best practices. Using the MPI increases accuracy when budgeting for the services and goods the Town needs to acquire, and takes into account the Town's significant level of investment in capital infrastructure spending.

For the 2016 budget, the MPI for the Town of Milton was calculated at 3.54%.

#### **Interest Rates/Borrowing**

Throughout 2016, the Bank of Canada maintained its target for the overnight rate at 0.5%\*\*\*.

These historically low rates impact the Town in two key areas:

- 1. Low rates reduce borrowing costs for debt financed projects, freeing up more available funding to allocate towards capital projects.
- 2. Low rates reduce the amount of investment income, since the rate of return on surplus cash and investments is directly linked to interest rates.

<sup>\*</sup>Statistics Canada. CANSIM table 282-0087 Labour Force Survey Estimates. http://www5.statcan.gc.ca/cansim/a21. Accessed April 20, 2017.

<sup>\*\*</sup>Halton Region. 2016 Employment Survey Results. http://www.halton.ca/common/pages/UserFile.aspx?fileId=154018. Accessed April 20, 2017.

<sup>\*\*\*</sup>Bank of Canada. Policy Interest Rate. http://www.bankofcanada.ca/core-functions/monetary-policy/key-interest-rate/. Accessed April 20, 2017.

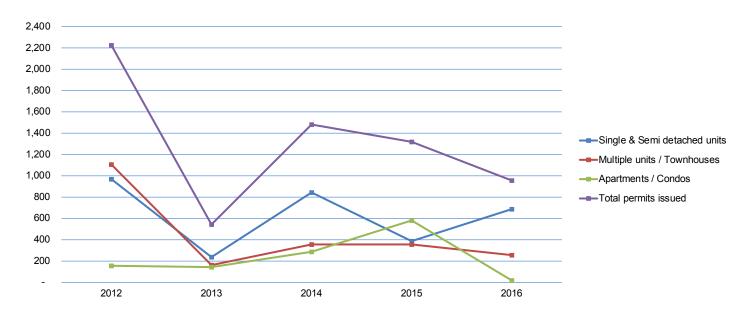
## 2016 Significant Events Affecting Financial Statements

## **Growth and Building Activity**

The demand for residential construction remained high in 2016, however, the registration of plans of subdivision and site plan approvals did not meet this demand. Registration of several anticipated developments did not occur until third quarter resulting in a 27% reduction in the overall number of dwelling units compared to 2015. During the fourth quarter, building permits were issued for 76% of the 956 dwelling units.

In 2016, the Town adopted the practice of calculating construction values based on TACBOC (Toronto Area Chief Building Officials Committee) approved construction values which will ensure reporting consistency. Construction activity is expected to rise over the next couple of years as construction of new infrastructure to support residential growth is completed and servicing capacity is made available. The Region of Halton is planning for the next allocation program beyond 2018 that will continue to support development as per the Province's growth plan.

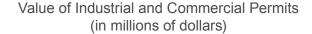
#### Numbers of Residential Permits

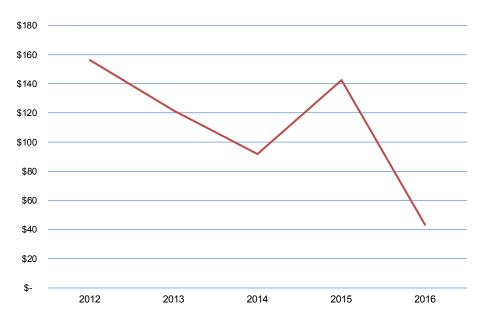


|                                | 2012  | 2013 | 2014  | 2015  | 2016 |
|--------------------------------|-------|------|-------|-------|------|
|                                |       |      |       |       |      |
| Single and semi detached units | 967   | 237  | 841   | 386   | 685  |
| Multiple units / townhouses    | 1,102 | 162  | 356   | 352   | 253  |
| Apartments / condos            | 156   | 141  | 284   | 578   | 18   |
| Total permits issued           | 2,225 | 540  | 1,481 | 1,316 | 956  |

Industrial and commercial building permits were issued for 5,736 square metres of floor space in 2016, with a total construction value of \$43,210,659. The Town has experienced a decline in the newly constructed building area of these types of non-residential development in 2016.

Although the overall permit activity has remained consistent, the actual building area has decreased by 98% or 235,310 square metres of construction. The delay in development proceeding in the Derry Green Secondary Planning Area has attributed to this shortfall.

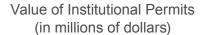


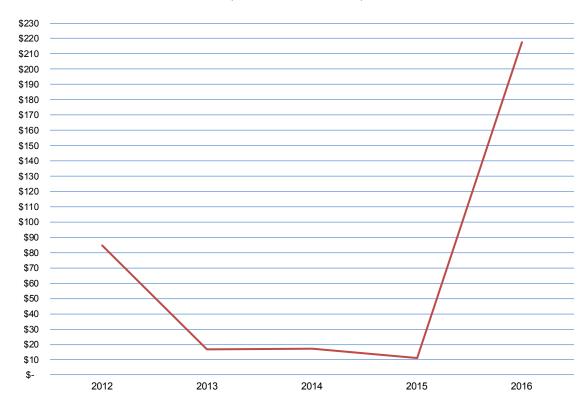


|                    | 2012           | 2013           | 2014          | 2015           | 2016          |
|--------------------|----------------|----------------|---------------|----------------|---------------|
|                    |                |                |               |                |               |
| Construction value | \$ 156,071,129 | \$ 121,575,627 | \$ 91,906,428 | \$ 142,710,390 | \$ 43,210,659 |
| Permits            | 92             | 82             | 98            | 127            | 138           |
| Square meters      | 223,137        | 85,856         | 77,281        | 241,330        | 5,736         |

Institutional permits represent construction activity undertaken by government agencies such as the Town, Region of Halton and the Halton School Boards. These permits typically do not result in the addition of taxable assessment to the Town's assessment rolls.

There has been a significant increase in institutional construction activity, with the biggest contributor being the expansion to the hospital. Permitted square metres of institutional construction projects, in fact, increased from 8,976 square metres in 2015 to 34,464 square metres in 2016.



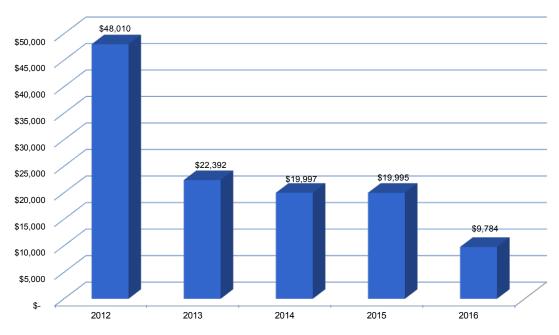


|                    | 2012             | 2013             | 2014             | 2015                | 2016        |
|--------------------|------------------|------------------|------------------|---------------------|-------------|
|                    |                  |                  |                  |                     |             |
| Construction value | \$<br>84,819,000 | \$<br>16,953,600 | \$<br>17,166,770 | \$<br>11,205,750 \$ | 217,808,020 |
| Permits            | 39               | 76               | 63               | 23                  | 42          |
| Square meters      | 32,607           | 17,531           | 6,805            | 8,634               | 34,464      |

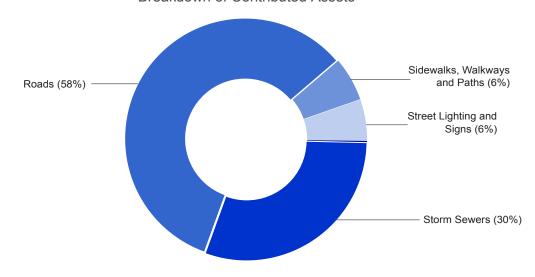
## **Developer Contributed Assets**

Donated assets, excluding land, are recorded at the time the Town assumes responsibility for the maintenance of the municipal services such as roads, sidewalks and storm sewers. This usually occurs approximately three to four years from registration of the subdivision, although it may be longer depending on the development. Land is recorded earlier in the process at the time of plan registration. Fluctuations in value of donated assets differ from year to year based on the number of plans registered, timing of subdivision assumptions and the infrastructure constructed in each subdivision in any given year. The following graph reflects the five year trend of developer contributed assets.

Developer Contributed Assets (in thousands of dollars)



**Breakdown of Contributed Assets** 



## **The Mattamy National Cycling Centre**

The Mattamy National Cycling Centre was fully operable for the entire 2016 fiscal year, after opening in 2015. The first full year of legacy operations was very strong and exceeded expectations in a number of areas.

The existing cycling community has attended programs in large numbers. Staff in cooperation with a number of partners focused on expanding the amount of people riding bikes and in particular the youth demographic. Results have been positive as Try the Track and Intro to Track Cycling programs continue to be very well attended.

Non-cycling usage of the facility has also been strong, many Milton based affiliated youth groups have made the MNCC gymnasium courts their home and both the walking track and fitness centre continue to see growing membership numbers.



## **Major Construction Projects in 2016**

## Bronte Street from Britannia Road to Louis St Laurent Avenue

Throughout 2016, Bronte Street from Louis St Laurent Avenue to Bronte Road was reconstructed to 4 lanes from its existing 2 lanes. The widening provides an essential north/south corridor that primarily services growth in the Boyne Secondary Plan development area.

This project marks a significant milestone for the Town as it was the first arterial road segment where roundabouts were construction instead of the typical signalization. Two roundabouts were constructed where the East-West collector roads intersect with Bronte Street. The project also included the installation of Regional watermains. Minor finishing works are anticipated to be completed during 2017. The total project costs, once complete, are estimated at \$6.7 million.

## **Community Park**

Construction continued through 2016 on the Community Park located within the Sherwood Survey Secondary Plan area. Three phases of construction were completed prior to 2016 which included two (2) major hardball diamonds, two (2) major natural turf soccer fields, a park building, a major accessible playground, a spray pad, entrance features, parking, trails and various site furnishings and plantings.

Construction of phase four occurred during 2016 which expanded the park north of the union gas pipeline easement. New outdoor active recreational facilities that complement the activities of the Milton Sports Centre and existing park facilities included beach volleyball courts, a skate park, various multi-use courts, pedestrian walkways and a play area. The park was further enhanced with passive recreational features and both naturalized and formal plantings.

The next phase of construction of the Community Park is anticipated during 2017 and once complete, investment in this Community Park is estimated at \$10.8 million.



## 2016 Financial Highlights

The Town of Milton continued to maintain its strong financial position in 2016 with an overall increase in net worth of 2.0%.

The audited financial statements indicate the Town's fiscal strength with a net financial worth, as at December 31, 2016, of \$1,070.0 million. Strong fiscal management is also confirmed by the Town's debt capacity ratio of 6.68 %. Guidelines established through Ontario Regulation 403/02 allow for a maximum debt payment ratio of 25% of own source revenues. The Town Council has set further restrictive guidelines of 15% and up to 20% with the inclusion of non-tax supported debt. The Town's current debt capacity ratio is well within the guidelines set by both the Province and Town Council.

Total revenue for 2016 is \$129.3 million compared to total expenses of \$107.8 million resulting in net revenue of \$21.5 million which is used to fund capital assets and also to contribute to reserves. Reserve balances increased from \$77.0 million to \$88.2 million.

New infrastructure in the form of roadways and development of parks were provided to support continued growth within the community. A notable project essentially completed in 2016 was the widening of Bronte Street from Louis St. Laurent Avenue to Britannia Road to four lanes providing for additional capacity in the road network. The Town has also invested in redevelopment of existing infrastructure including the Victoria Park redevelopment and asphalt overlay.

The Town issued fewer building permits than anticipated in 2016. On the residential side, there were permits issued for a total of 956 dwelling units compared to 1,316 in 2015. Non-residential growth also saw a decline with 137 building permits representing 32,517 square metres of ICI development.

Significant changes in the Town's financial position are discussed in the following sections.

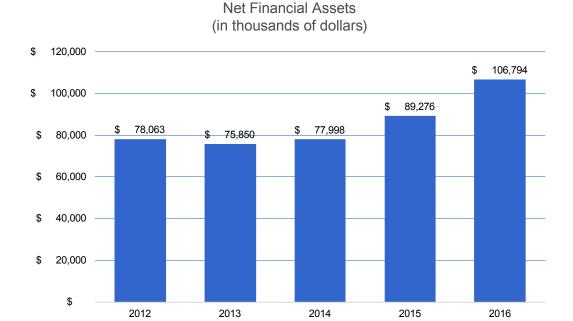
#### **Consolidated Statement of Financial Position**

#### **Net Financial Assets**

(in thousands of dollars)

|                            | 2016          | 2015          | ٧  | ariance | % Change |
|----------------------------|---------------|---------------|----|---------|----------|
|                            |               |               |    |         |          |
| Financial assets           | \$<br>244,943 | \$<br>232,037 | \$ | 12,906  | 5.6%     |
| Less:Financial liabilities | 138,149       | 142,761       |    | (4,612) | -3.2%    |
| Net financial assets       | \$<br>106,794 | \$<br>89,276  | \$ | 17,518  | 19.6%    |

The Town ended the year with a net financial asset position (financial assets less financial liabilities) of \$106.8 million, a 19.6% increase of \$17.5 million from the prior year. The increase in financial assets of \$12.9 million was amplified by a decrease in financial liabilities of \$4.6 million. The following chart illustrates the five year trend in net financial assets.



#### **Financial Assets**

In 2016, the Town's financial assets increased by \$12.9 million, mostly due to a \$37.7 million increase in cash and cash equivalents offset by a \$22.2 million decrease in investments as described in the sections following.

Taxes receivable remain at low levels as a percentage of taxes levied equaling to 3.42% in 2016 (2015-3.23%).

The decrease in grants receivable of \$4.3 million is primarily related to the full collection of grant funding for the Velodrome project.

#### **Cash and Short-Term Investments**

At the end of 2016 the year end cash and cash equivalents balance was \$86.5 million. The \$37.7 million increase over the 2015 year-end balance of \$48.9 million was due to the maturity of long term investments that had not yet been reinvested along with the Town anticipating the \$35.0 million local share contribution payment to the Hospital in 2017. The average yield on cash balances for 2016 was 1.11%, generating \$0.78 million in interest income.

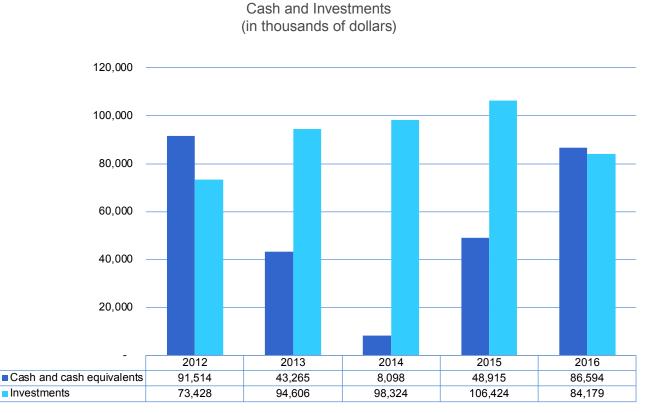
At the end of 2016 the Town did not hold any short-term investments. Funds that the Town would otherwise have invested in short term investments were held in high interest savings accounts which were offering similar yields to short term investments but with the advantage of greater liquidity.

## **Long-Term Investments**

Long-term investments, securities with a term greater than one year, held by the Town at year end totaled \$84.2 million, a decrease of \$22.2 million from last year. As discussed above, the decrease is related to maturities that had not yet been reinvested.

In 2016 the long term investment average rate of return was 2.21%, generating \$2.11 million in investment income compared to an average return of 2.37% and \$2.37 million in investment income in 2015

Cash and investment holdings at year end are compared over the past five years in the following graph:



#### **Financial Liabilities**

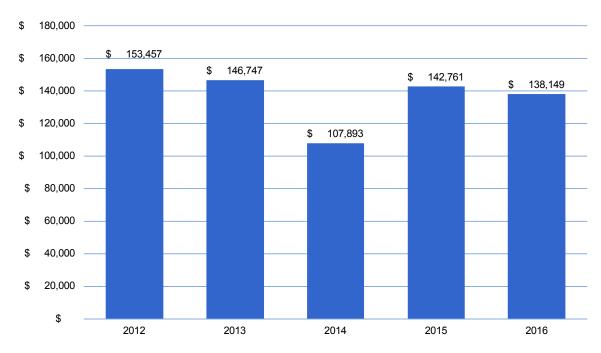
The major contributors to the decrease of \$4.6 million in financial liabilities are decreased accounts payable, long-term debt, and other current liabilities in the amount of \$17.7 million partially offset by \$12.5 million increase in deferred revenue.

The decrease in payables is mainly due to the \$9.0 million reduction of accounts payable related to the timing of development charges flow-through to the Region and School Boards, as well as invoices previously billed and accrued on completed capital projects.

The offsetting increase in deferred revenue is primarily attributable to the timing difference between development charges collection and utilization. An increase of \$0.9 million also occurred in WSIB and other employee benefits due to an update to the WSIB actuarial valuation that took into account presumptive legislation claims.

The chart below outlines the trend in financial liabilities over the previous five years:





#### Debt

The 2016 long term debenture balance has decreased to \$38.3 million from \$43.3 million last year due to principal payments of \$4.6 million that occurred through the year. In 2016 the Town, through the Region of Halton, did not issue any long term debentures.

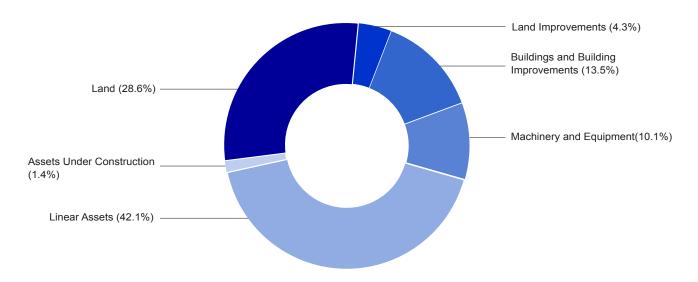
Guidelines established through Ontario Regulation 403/02 allow for a maximum debt payment ratio of 25% of own source revenues, which in 2016 equaled \$23.5 million. The Town Council has set further restrictive guidelines of 15% and up to 20% with the inclusion of non-tax supported debt. The Town's current debt capacity ratio of 6.68% is well within the guidelines set by both the Province and Town Council.

#### **Non-Financial Assets**

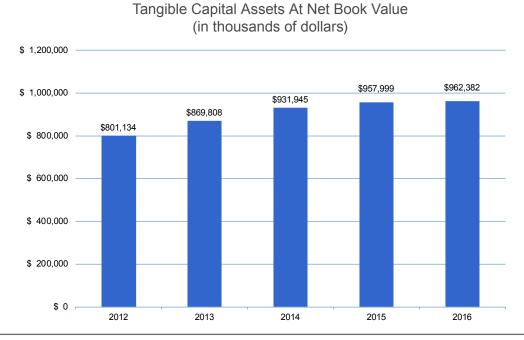
Non-financial assets, primarily consisting of tangible capital assets have continued to increase this year. The increase of \$4.3 million reflects the Town's continuous investment in capital infrastructure and the value of new assets being added to the Town's inventory outpacing the annual amortization costs and asset retirement.

The pie chart below provides the breakdown of tangible capital assets by the function they support.

2016 Tangible Capital Assets Breakdown At Net Book Value



The chart below shows the tangible capital asset growth trend over the previous five years:



# Tangible Capital Assets Comparative Summary (in thousands of dollars)

| Asset Type                          | 2016       | %      | 2015       | %      | Change     | % Change |
|-------------------------------------|------------|--------|------------|--------|------------|----------|
|                                     |            |        |            |        |            |          |
| Land                                | \$ 275,091 | 28.6%  | \$ 276,381 | 28.8%  | \$ (1,290) | -0.01%   |
| Land improvements                   | 41,578     | 4.3%   | 42,451     | 4.4%   | (873)      | -0.01%   |
| Buildings and building improvements | 129,502    | 13.5%  | 132,944    | 13.9%  | (3,442)    | -0.4%    |
| Machinery and equipment             | 96,927     | 10.1%  | 98,795     | 10.3%  | (1,868)    | -0.2%    |
| Linear assets                       | 405,569    | 42.1%  | 402,166    | 42.0%  | 3,403      | 0.4%     |
| Assets under construction           | 13,715     | 1.4%   | 5,262      | 0.5%   | 8,453      | 0.9%     |
| Total                               | \$ 962,382 | 100.0% | \$ 957,999 | 100.0% | \$ 4,383   | 0.5%     |

## **Accumulated Surplus**

Overall, the Town has maintained a strong accumulated surplus with a total of \$1,070.0 million, an increase of 2.0% from the prior year balance of \$1,048.5 million. The change in the accumulated surplus arises from the annual excess of revenues over expenses for the year, representing \$21.5 million. This includes an increase in the net book value of the tangible capital assets.

It is critical for readers of the financial statements to understand that the term "accumulated surplus" cannot be construed as "cash or funds" available for spending, as the bulk of the value is non-financial assets and reflect the Town's investment in infrastructure which is used to deliver programs and services. They are not assets which are surplus to operations and available to be liquidated.

A detailed breakdown of accumulated surplus (in thousands) is presented in Note 11 "accumulated surplus" of the Consolidated Financial Statements. Summary information is included in the table below:

# Accumulated Surplus Comparative Summary (in thousands of dollars)

|                                       | 2016         | 2015         | Change    |
|---------------------------------------|--------------|--------------|-----------|
|                                       |              |              |           |
| Reserves                              | \$ 48,968    | \$ 43,908    | \$ 5,060  |
| Reserve funds                         | 39,263       | 33,045       | 6,218     |
| Investment in tangible capital assets | 962,382      | 957,999      | 4,383     |
| Unexpended capital                    | 4,440        | 4,545        | (105)     |
| Investment in Milton Hydro            | 55,906       | 54,427       | 1,479     |
| Town surplus                          | 102          | 102          | -         |
| Library surplus                       | 48           | 45           | 3         |
| Unfunded liabilities                  | (41,118)     | (45,543)     | (4,425)   |
| Total accumulated surplus             | \$ 1,069,991 | \$ 1,048,528 | \$ 21,463 |

The reserve balances have experienced an increase of \$5.1 million primarily due to a \$2.1 million increase in Capital Provision funds collected in 2016 as more development agreements were executed. In addition, the Municipal Building Component Reserve balance increased by \$0.9 million, mainly due to annual user fee contributions from the Velodrome facility. The Equipment Replacement reserve added \$1.5 million in net contributions in order to cover future life-cycle costs.

The discretionary reserve funds have increased by \$6.2 million, of which \$4.9 million increase in the Property Transactions Reserve and \$2.8 million increase in Investment in the Arts Campaign primarily relates to the transfer of funds received from the sales of various parcels of land.

The unfunded liabilities balance is comprised of the principle outstanding on debentures issued by the Town, estimates of future employee benefit costs and amounts owing to developers for infrastructure constructed on behalf of the Town. The \$4.43 million decrease in unfunded liabilities is related to the decrease in the long-term debt discussed in the previous sections.

## **Consolidated Statement of Operations**

The Consolidated Statement of Operations is the municipal equivalent of the private sector's income statement, providing a summary of revenues and expenses throughout the year. The annual surplus reported on this statement represents the difference between the cost of providing the Town's services and the revenues recognized for the year on an accrual basis. Budget figures represent capital and operating budgets combined as outlined in Note 15 of the financial statements.

#### Revenues

## 2016 Budget to Actual Comparative Analysis

(in thousands of dollars)

| Revenues                                     | Budget     | Actual     | Variance | % Variance |
|--|------------|------------|----------|------------|
|  |            |            |          |            |
| Taxation (note 12)                           | \$ 51,447  | \$ 51,710  | \$ 263   | 0.5%       |
| User charges                                 | 16,014     | 16,961     | 947      | 5.9%       |
| Government transfers:                        |            |            |          |            |
| Federal (note 13)                            | 5,849      | 3,030      | (2,819)  | -48.2%     |
| Provincial (note 13)                         | 2,604      | 1,696      | (908)    | -34.9%     |
| Other municipalities                         | 2,983      | 3,288      | 305      | 10.2%      |
| Investment income                            | 3,860      | 3,368      | (492)    | -12.7%     |
| Penalties and interest                       | 2,373      | 2,306      | (67)     | -2.8%      |
| Developer contributions                      | 19,982     | 14,039     | (5,943)  | -29.7%     |
| Developer contributed assets                 | -          | 9,784      | 9,784    | 100.0%     |
| Proceeds from Ontario Lottery<br>Corporation | 5,850      | 5,863      | 13       | 0.2%       |
| Licences, permits, rents etc.                | 6,565      | 6,149      | (416)    | -6.3%      |
| Equity in income of Milton Hydro             | 1,500      | 2,979      | 1,479    | 98.6%      |
| Donations                                    | 514        | 1,124      | 610      | 118.7%     |
| Other recoveries                             | 490        | 483        | (7)      | 100.0%     |
| Miscellaneous                                | 940        | 6,520      | 5,580    | 593.6%     |
| Total revenues                               | \$ 120,971 | \$ 129,300 | \$ 8,329 | 6.9%       |

The variations in the budget and actual columns are primarily related to differences in assumptions used. Council-approved budgets are prepared in a manner that determines the annual cash levy requirements. The actuals reported on the audited financial statements are following PSAB requirements, and are predominantly fully accrued transactions. These differences in reporting methodologies will always generate significant variances when compared to each other. One example of a significant difference is the unbudgeted tangible capital asset activity such as developer contributed assets, which gave a positive variance of \$9.8 million.

Another contributing factor is the timing of capital expenses and revenues being incurred in a different year from the budget year. Developer contributions include development charges earned for the capital expenses incurred within the calendar year and does not include approved funding from the obligatory reserve funds for outstanding work. This caused an unfavourable fluctuation in developer contributions revenue of \$5.9 million. The timing of capital expenses and revenues also led to an unfavourable variance of \$2.8 million in Federal transfers. The Town of Milton receives a consistent annual Federal Gas Tax allocation however the amount recognized as revenue may vary based on capital construction timelines.

Note 15, "Budget Data" provides reconciliation between the statements and the operating and capital budgets previously approved by Town Council.

#### **Year Over Year Comparative Analysis**

(in thousands of dollars)

| Revenues                                  | 2016       | 2015       | Change      | % Change |
|---|------------|------------|-------------|----------|
|   |            |            |             |          |
| Taxation (note 12)                        | \$ 51,710  | \$ 48,059  | \$ 3,651    | 7.6%     |
| User charges                              | 16,961     | 15,977     | 984         | 6.2%     |
| Government transfers:                     |            |            |             |          |
| Federal (note 13)                         | 3,030      | 5,862      | (2,832)     | -48.3%   |
| Provincial (note 13)                      | 1,696      | 1,781      | (85)        | -4.8%    |
| Other municipalities                      | 3,288      | 5,137      | (1,849)     | -36.0%   |
| Investment income                         | 3,368      | 3,439      | (71)        | -2.1%    |
| Penalties and interest                    | 2,306      | 2,415      | (109)       | -4.5%    |
| Developer contributions                   | 14,039     | 19,859     | (5,820)     | -29.3%   |
| Developer contributed assets              | 9,784      | 19,995     | (10,211)    | -51.1%   |
| Proceeds from Ontario Lottery Corporation | 5,863      | 5,685      | 178         | 3.1%     |
| Licences, permits, rents etc.             | 6,149      | 5,595      | 554         | 9.9%     |
| Equity in income of Milton Hydro          | 2,979      | 2,882      | 97          | 3.4%     |
| Donations                                 | 1,124      | 1,504      | (380)       | -25.3%   |
| Other recoveries                          | 483        | 898        | (415)       | -46.2%   |
| Miscellaneous                             | 6,520      | 3,951      | 2,569       | 65.0%    |
| Total revenues                            | \$ 129,300 | \$ 143,039 | \$ (13,739) | -9.6%    |

Total revenue reported for the year 2016 was \$129.3 million, a decrease of \$13.7 million from last year's amount of \$143.0 million.

One of the contributing factors to the lower revenues was a \$10.2 million reduction in developer contributed assets due to a decrease in the number of subdivision assumptions. The Town receives assets from developers as part of their obligation under subdivision agreements, which are deemed to be donated assets because no cash changed hands. These assets are transferred into the ownership of the Town and must be recorded on the Town's Statement of Financial Position as part of the tangible capital asset pool. At the same time, the value of the assets contributed must be recognized as revenue received by the Town on the Statement of Operations.

Another main driver of the decreased revenue is developer contributions declining by \$5.8 million. Developer contributions include development charges earned for the capital expenses incurred within the calendar year and do not include the actual cash collected in that year. The decrease in this revenue source was related to the reduction in the capital work activity completed and funded through development charges.

Federal grants revenue decreased by \$2.8 million from the 2015 amount of \$5.9 million. This was primarily related to 2015 activity versus 2016. In 2015, the Town received \$3.6 million in federal grant revenues to fund the Panam/ParaPanam games. In addition, the revenues from other municipalities declined by \$1.8 million due to lower joint project activity. This was partially offset by \$1.5 million increase in Federal Gas Tax revenues. The amount of gas tax recognized varies year to year based the capital program and the construction timelines.

Offsetting the unfavourable variance was a \$2.6 million increase in miscellaneous revenue due to gains from several real estate deals closed during 2016 along with a \$3.7 million increase in taxation revenue and \$1.0 million in user charges that was ratified by Council during the 2016 budget approval process.

## **Expenses**

## 2016 Budget to Actual Comparative Analysis

(in thousands of dollars)

| Expenses                           | Budget    | Budget Actual |             | Less<br>Amortization<br>and Losses<br>on TCA | Subtotal   | Less<br>Capital<br>Expenses | Operating<br>Expenses<br>Variance |
|------------------------------------|-----------|---------------|-------------|--|------------|-----------------------------|-----------------------------------|
|                                    |           |               |             |  |            |                             |                                   |
| General government                 | \$ 13,464 | \$ 15,578     | \$ (2,114)  | \$ 2,295                                     | \$ 181     | \$ 289                      | \$ 470                            |
| Protection services                | 13,304    | 15,278        | (1,974)     | 1,478  | (496)      | 78                          | (418)                             |
| Transportation services            | 17,805    | 33,313        | (15,508)    | 13,390                                       | (2,118)    | 2,193                       | 75                                |
| Environmental services             | 579       | 2,609         | (2,030)     | 1,958  | (72)       | 176                         | 104                               |
| Health Services                    | 473       | 505           | (6)         | -  | (6)        | -                           | (6)                               |
| Recreational and cultural services | 24,592    | 34,128        | (9,536)     | 8,790  | (746)      | 300                         | (446)                             |
| Planning and development           | 5,526     | 6,452         | (926)       | 6  | (920)      | 811                         | (109)                             |
| Total expenses                     | \$ 75,743 | \$ 107,837    | \$ (32,094) | \$ 27,917                                    | \$ (4,177) | \$ 3,847                    | \$ (330)                          |

The 2016 financial position of the Town results in a \$32.1 million increase of actual expenses over budgeted expenses of \$75.7 million. The variance between the budget and actual columns is primarily related to tangible capital asset activity which was not included in the budget, such as amortization and gains or losses on disposal. Amortization and loss on disposal of tangible capital assets amount to \$27.9 million.

In addition, contributing to the unfavourable variance was \$3.8 million of expenses included in capital budgets that cannot be capitalized and need to be expensed on the Statement of Operations.

## **Year Over Year Comparative Analysis**

(in thousands of dollars)

| Expenses                           |       | 2016  |       | 2015  | Char          | nge | % Change |
|------------------------------------|-------|-------|-------|-------|---------------|-----|----------|
| General government                 | \$ 1  | 5,578 | \$ 1  | 4,366 | 1,2           | 212 | 8.4%     |
| Protection services                | 1     | 5,278 | 1     | 3,532 | 1,7           | 746 | 12.9%    |
| Transportation services            | 3     | 3,313 | 3     | 6,143 | (2,8          | 30) | -7.8%    |
| Environmental services             | :     | 2,609 |       | 2,371 | 2             | 238 | 10.0%    |
| Health Services                    |       | 479   |       | 505   | (             | 26) | -5.1%    |
| Recreational and cultural services | 3     | 4,128 | 3     | 2,377 | 1,7           | 751 | 5.4%     |
| Planning and development           |       | 6,452 |       | 5,991 | 4             | 455 | 7.6%     |
| Total expenses                     | \$ 10 | 7,837 | \$ 10 | 5,291 | <b>\$ 2</b> , | 546 | 2.4%     |

The 2016 financial position of the Town results in a \$2.5 million increase in expenses over 2015.

Transportation services experienced a decrease of \$2.8 million in expenses compared to last year. This is primarily due to lower capital expenses included in capital projects that cannot be capitalized and need to be expensed on the Statement of Operations. These are expenses related to contractual obligations to third parties on various road reconstruction projects for which the Town receives full compensation.

Costs within Recreational and Cultural Services increased by \$1.8 million due to expenses included in capital projects that cannot be capitalized and need to be expensed on the Statement of Operations along with increased hydro costs and unanticipated repair and maintenance costs at the Recreational facilities.

A \$1.2 million increase in General Government expense over \$14.4 million in 2015 is mainly attributable to the enhancements of corporate communications and information technology programs.

## **Consolidated Statement of Change in Net Financial Assets**

The purpose of the Statement of Change in Net Financial Assets is to assist financial statement users in fully understanding the nature of the Town's financial activities in the period. The statement backs out all the non-financial activity from the statement of operations (e.g. amortization, gains/losses, purchases and sale of assets). Thus, the financial impact on the surplus attributable to change in financial assets is an increase of \$17.5 million, compared to last year's increase of \$11.3 million.

#### **Consolidated Statement of Cash Flows**

Consolidated Statement of Cash Flows explains how the Town financed its activities and met its cash requirements. It also details items not involving cash such as annual amortization and developer contributed assets. This schedule reconciles the change in cash and cash equivalents from one year to another. The consolidated cash position of the municipality increased by \$37.7 million to \$86.6 million.

The most significant cash outflow was the acquisition of tangible capital assets of \$23.9 million and reduction in accounts payable and accrued liabilities of \$9.0 million primarily relating to timing of development charges payments.

Factors contributing to the increase in cash position were:

- \$22.2 maturity of investments;
- \$12.5 million increase in deferred revenue, \$11.8 million of which were development charges collected;
- \$7.5 million in cash received from sale of Town property deals closed in 2016;
- \$4.0 million reduction in accounts receivable primarily related to receipt of grants previously accrued;
- \$1.5 million of dividend received from Milton Hydro.

Linda Leeds, CPA, CGA Chief Financial Officer

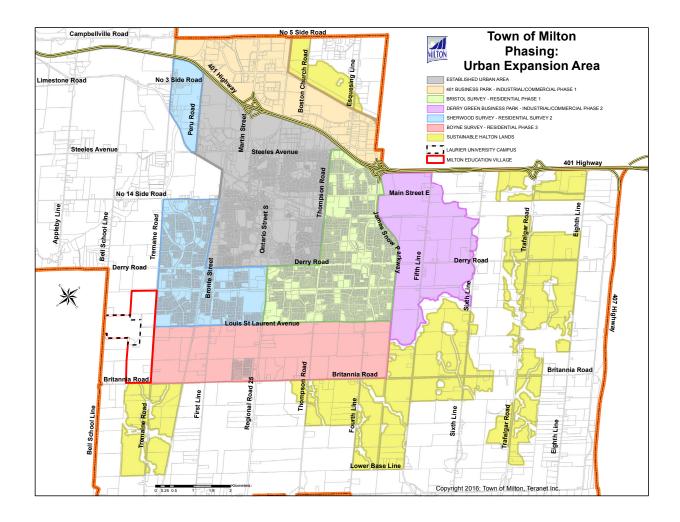
May 29, 2017

# Looking Forward

The 2016 Census data confirmed that Milton continues to be one of the fastest growing communities. With a projected population of 235,000 by 2031, the Town of Milton has to carefully plan its growth strategies.

With the Bristol Survey and Sherwood Survey residential areas nearing build-out, the current phase of residential growth and development is occurring within the Boyne Survey Secondary Plan. From a non-residential growth perspective, Business Park II, located within the Derry Green Secondary Plan, has been approved as the next phase to accommodate non-residential growth. As these areas approach build out, growth in the next urban expansion area, known as Sustainable Halton will commence.

The Town believes it is essential to have a guiding vision that is embraced by its residents and will set standards for Milton's lifestyle for the future years of growth and development. In 2015 the Town updated its strategic plan, Destiny Milton 3, articulating a vision for the Town for the next three to five years. It will guide and provide context for all short and long-term planning for the Town through five strategic goals and related actions that will contribute to informing the Town's priorities, efforts and allocation of resources.



## **Looking Forward**

## **Planning for Growth**

#### **Halton Urban Structure Plan**

The Halton Urban Structure Plan ("HUSP") adopted by Regional Council in June of 1994, outlined and planned for development activities to accommodate growth of the Town of Milton in the following phases:

Phase 1 (Bristol Survey) – Area generally to the east and south of the pre-HUSP urban boundary, extending to James Snow Parkway at the east and Louis St. Laurent Avenue to the south. Phase 1 development area is approaching build-out. As such, forecast housing growth for this area represents only 8% of total forecast housing growth for the Town over the next nine years.

Phase 2 (Sherwood Survey) – Area generally to the west and south of the pre-HUSP urban boundary extending from Tremaine Rd. in the west and Louis St. Laurent Avenue to the south. Development within this area is also approaching build-out, with approximately 11% of forecast total Town-wide housing growth between 2017 and 2025.

Phase 3 (Boyne Survey) – Extends from Louis St. Laurent Avenue to Britannia Road in the south with the western and eastern boundaries being Tremaine Road and James Snow Parkway, respectively. Phase 3 (Boyne) will represent the Town's largest residential growth area over the next nine years, with approximately 80% of total housing growth.

Derry Green Corporate Business Park - This secondary plan area is generally bounded by Provincial Highway 401 to the north, south of the extension of Louis St. Laurent Avenue to the south, James Snow Parkway to the west and Sixth Line to the east. This Business Park will bring on-stream approximately 800 hectares (2,000 acres) of developable non-residential lands. Derry Green will accommodate the majority of the Town's employment growth to the year 2030.

#### **Sustainable Halton**

In December 2009, Regional Council approved Regional Official Plan Amendment 38 ("ROPA 38") which outlines where Halton Region will grow from 2021 – 2031. Otherwise known as Sustainable Halton, the planning for this next phase of growth has been prepared in response to provincial requirements including the Places to Grow Plan, the Greenbelt Plan and the Provincial Policy Statement.

Sustainable Halton lands in Milton generally extend the urban boundary to the south and east of the existing urban boundary and includes lands to the west for the proposed Milton Education Village. Through Sustainable Halton, it is expected that Milton's population will grow to an estimated total of 235,000 people and a total of 114,000 jobs.

### Looking Forward

### **Providing for Growth**

The annual capital budget provides for the infrastructure required to support the build-out of the Bristol and Sherwood Survey Secondary Plan Areas as well as the development of the Boyne Survey Secondary Plan Area and the Derry Green Corporate Business Park as approved by Council through the Town's Development Charges Background Study. It also provides for renewal and replacement of aging infrastructure as assets reach the end of their useful life.

The approved 2017 capital budget represents a significant investment in new infrastructure as well as the rehabilitation of existing assets to support the provision of services to the current and future residents and businesses of the Town of Milton. The 2017 capital budget includes 121 projects worth \$91 million and provides for such things as roads, parks and trails, facilities, vehicles and equipment. Of this amount, \$65 million is required for projects related to growth in the community, \$20 million is required for the investment in the state of good repair to ensure the ongoing serviceability of existing assets and the balance of the capital program is associated with other non-growth, non-renewal projects.

### **Sherwood Community Centre and Library Branch**

In response to growing recreational needs, the next community centre development identified for the Town of Milton is the Sherwood Community Centre and branch library. The planning, design and operational requirements for this new facility have been guided by a number of previously approved Council documents, including the Community Services and Library Master Plans, the Sherwood Community Centre and Library Component Study and the Sherwood Community Centre and Library Business Plan.

In addition to the Library, plans for this major indoor facility include a twin pad arena, aquatic complex, multipurpose spaces and senior's space. The multipurpose facility will provide more efficient delivery of program space and better service to community as multiple family members with varying interests can attend and enjoy what the facility has to offer at the same time. The facility will be located on a district park site on Main Street West, just east of Tremaine Road and adjacent to the existing Sherwood District Park.

Design and project management work commenced in 2016 for both the Sherwood Community Centre and Library Branch with anticipated construction beginning in 2017 and carrying through to the winter of 2019. The opening of the facility is currently planned for the spring of 2019.

### **Milton District Hospital Expansion**

In 2013, the Town committed to providing a maximum of \$35 million to Halton Healthcare Services for the redevelopment of the Milton District Hospital. In April 2017 the expansion reached substantial completion and the Town provided payment to Halton Healthcare Services.

### Fire Station #5 (Boyne)

As identified through the Fire Services Master Plan 2008, the construction of an additional urban Fire Station (Station #5) on Louis St. Laurent just west of Highway 25 will provide adequate response coverage for the surrounding community. Land is co-owned with Halton Region so that a joint facility can be built to accommodate both the fire station and a paramedic station, creating effeciencies for both the Town and Region. Design will commence in 2017 with completion of the facility expected in 2019

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## Looking Forward

### **Milton Education Village**

The Town of Milton, in partnership with Wilfrid Laurier University, continues to be actively engaged in initiatives to advance the Milton Education Village (MEV) in an effort to bring a university campus to the community. The MEV is Milton's vision for a comprehensively-planned neighbourhood, integrating post-secondary education, residential, commercial and recreational uses into a 400 acre area alongside the Niagara Escarpment.

In October 2016, Ontario's Ministry of Advanced Education and Skills Development announced plans to create a new university-led post-secondary site in Milton focused on science, technology, engineering, arts and mathematics (STEAM). The government called for expressions of interest from Ontario universities encouraging them to work in partnership with the local community, businesses and other institutions to develop innovative proposals for this new site. Wilfrid Laurier, in partnership with Conestoga, submitted their expression of interest in March 2017.

The Town of Milton will continue to work closely with Wilfrid Laurier and Conestoga to fully develop their proposal while moving forward with the secondary planning process for this site and conducting financial impact studies for the MEV. Through these studies, the infrastructure requirements and associated financing options will be identified, quantified and incorporated into future capital forecasts.

As an early introduction to the MEV, the Milton Education Village Innovation Centre was officially opened to the community January 2014 in a transitional space located at 555 Industrial Drive. The Innovation Centre has become a space where innovation, education and training intersect. As a community hub the Innovation Centre is dedicated to fostering an entrepreneurial culture for local businesses, start-ups and incubators. Once its new home has been completed, the Innovation Centre will be relocated to the heart of the MEV.

### **Implementation of Asset Management Planning**

Over the past several years, the Town, through the requirements of the PSAB, has inventoried and valued the assets owned by the Town. Understanding the inventory of assets, its state of repair and the amount of funding required for infrastructure renewal and replacement is a critical component of financial planning and capital budget and forecast preparation. In addition, the Province of Ontario views improved asset management as a first step in resolving municipal infrastructure challenges and has indicated that future provincial grant funding will be dependent upon municipalities having an asset management plan in place which includes all elements described in the "Guide for Municipal Asset Management Plans" published by the Province. The Town of Milton completed an Asset Management Plan for Roads and Bridges in 2014 and expanded on this in 2015 with the completion of an Asset Management Plan for Facilities and Transit.

Planned for 2017 is a project to consolidate the previously prepared Asset Management Plans into one comprehensive plan as well as to update the Plan to include Parks, Sport Infrastructure and Streetlights assets. In future years the Town will continue to extend the Corporate Asset Management Plan to include the remaining categories of corporate assets in order to enable the Town to make more informed and educated decisions that will assist in determining appropriate timelines for asset repairs, rehabilitation and replacement. This work will also form the basis for developing policies and structuring future capital and operating budgets to identify what level of funding is required to support the provision of services by Townowned assets.



2016 Town of Milton Financial Report

### **Consolidated Financial Statements**

For the year ended December 31, 2016

### Management Report

### Management's Responsibility for the Consolidated Financial Statements

The accompanying consolidated financial statements of The Corporation of the Town of Milton (the "Town") are the responsibility of the Town's management and have been prepared in compliance with legislation, and in accordance with Canadian public sector accounting standards. A summary of the significant accounting policies are described in Note 1 to the consolidated financial statements. The preparation of consolidated financial statements necessarily involves the use of estimates based on management's judgment, particularly when transactions affecting the current accounting period cannot be finalized with certainty until future periods.

The Town's management maintains a system of internal controls designed to provide reasonable assurance that assets are safeguarded, transactions are properly authorized and recorded in compliance with legislative and regulatory requirements, and reliable financial information is available on a timely basis for preparation of the consolidated financial statements. These systems are monitored and evaluated by management.

The Council meets with management and the external auditors to review the consolidated financial statements and discuss any significant financial reporting or internal control matters prior to their approval of the consolidated financial statements.

The consolidated financial statements have been audited by KPMG LLP, independent external auditors appointed by the Town. The accompanying Independent Auditors' Report outlines their responsibilities, the scope of their examination and their opinion on the Town's consolidated financial statements.

William F. Mann Chief Administrative Officer

May 29, 2017

Linda Leeds, CPA, CGA Treasurer

### Independent Auditors' Report



KPMG LLP
Commerce Place
21 King Street West, Suite 700
Hamilton Ontario L8P 4W7
Canada

Telephone (905) 523-8200 Telefax (905) 523-2222 www.kpmg.ca

To the Members of Council, Inhabitants and Ratepayers of The Corporation of the Town of Milton:

We have audited the accompanying consolidated financial statements of the Corporation of the Town of Milton, which comprise the consolidated statement of financial position as at December 31, 2016, the consolidated statements of operations, change in net financial assets and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of The Corporation of the Town of Milton as at December 31, 2016, and its consolidated results of operations, its consolidated change in net financial assets and its consolidated cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Chartered Professional Accountants, Licensed Public Accountants

May 29, 2017 Hamilton, Canada

LPMG LLP

# The Corporation of the Town of Milton Consolidated Statement of Financial Position

As at December 31, 2016 with comparative information for 2015 (in thousands of dollars)

|  | 2016               | 2015      |
|--|--------------------|-----------|
| Financial assets:                                      |                    |           |
| Cash and cash equivalents                              | \$<br>86,594 \$    | 48,915    |
| Accounts receivable (note 2)                           |                    |           |
| Taxes receivable                                       | 5,922              | 5,319     |
| Grants receivable                                      | 1,054              | 5,402     |
| Other  | 10,436             | 10,712    |
| Investments (note 3)                                   | 84,179             | 106,424   |
| Investment in Milton Hydro Holdings Inc. (note 4)      | 55,906             | 54,427    |
| Other assets   | 852                | 838       |
| Total financial assets                                 | 244,943            | 232,037   |
| Liabilities:   |                    |           |
| Accounts payable and accrued liabilities               | 17,123             | 26,145    |
| Other liabilities                                      | 4,189              | 7,929     |
| Deferred revenue (note 5)                              | 75,215             | 62,643    |
| Long-term debentures (note 6)                          | 38,348             | 43,257    |
| Developer obligations (note 7)                         | 924                | 1,334     |
| WSIB, employee benefits and other liabilities (note 8) | 2,350              | 1,453     |
| Total liabilities                                      | 138,149            | 142,761   |
| Net financial assets                                   | 106,794            | 89,276    |
| Non-financial assets:                                  |                    |           |
| Tangible capital assets (note 10)                      | 962,382            | 957,999   |
| Inventories of supplies                                | 572                | 730       |
| Prepaid expenses                                       | 243                | 523       |
| Total non-financial assets                             | 963,197            | 959,252   |
| Accumulated surplus (note 11)                          | \$<br>1,069,991 \$ | 1,048,528 |

# **The Corporation of the Town of Milton Consolidated Statement of Operations**

Year ended December 31, 2016 with comparative information for 2015 (in thousands of dollars)

|  | Budget<br>(Note 15) | 2016         | 2015      |
|--|---------------------|--------------|-----------|
| Revenue:   |                     |              |           |
| Taxation (note 12)                                     | \$<br>51,447 \$     | 51,710 \$    | 48,059    |
| User charges   | 16,014              | 16,961       | 15,977    |
| Government transfers:                                  |                     |              |           |
| Federal (note 13)                                      | 5,849               | 3,030        | 5,862     |
| Provincial (note 13)                                   | 2,604               | 1,696        | 1,781     |
| Other municipalities                                   | 2,983               | 3,288        | 5,137     |
| Investment income                                      | 3,860               | 3,368        | 3,439     |
| Penalties and interest                                 | 2,373               | 2,306        | 2,415     |
| Developer contributions                                | 19,982              | 14,039       | 19,859    |
| Developer contributed assets                           | -                   | 9,784        | 19,995    |
| Proceeds from Ontario Lottery Corporation              | 5,850               | 5,863        | 5,685     |
| Licences, permits and rents                            | 6,565               | 6,149        | 5,595     |
| Equity in income of Milton Hydro Holding Inc. (note 4) | 1,500               | 2,979        | 2,882     |
| Donations  | 514                 | 1,124        | 1,504     |
| Other recoveries                                       | 490                 | 483          | 898       |
| Miscellaneous  | 940                 | 6,520        | 3,951     |
| Total revenue  | 120,971             | 129,300      | 143,039   |
| Expenses:  |                     |              |           |
| General government                                     | 13,464              | 15,578       | 14,366    |
| Protection services                                    | 13,304              | 15,278       | 13,532    |
| Transportation services                                | 17,805              | 33,313       | 36,143    |
| Environmental services                                 | 579                 | 2,609        | 2,371     |
| Health services  | 473                 | 479          | 505       |
| Recreation and cultural services                       | 24,592              | 34,128       | 32,377    |
| Planning and development                               | 5,526               | 6,452        | 5,997     |
| Total expenses   | 75,743              | 107,837      | 105,291   |
| Annual surplus   | 45,228              | 21,463       | 37,748    |
| Accumulated surplus, beginning of year                 | <br>1,048,528       | 1,048,528    | 1,010,780 |
| Accumulated surplus (note 11), end of year             | \$<br>1,093,756 \$  | 1,069,991 \$ | 1,048,528 |

# The Corporation of the Town of Milton Consolidated Statement of Change in Net Financial Assets

Year ended December 31, 2016 with comparative information for 2015 (in thousands of dollars)

|   | Budget<br>(Note 15) | 2016       | 2015     |
|---|---------------------|------------|----------|
| Annual surplus                              | \$<br>45,228 \$     | 21,463 \$  | 37,748   |
| Acquisition of tangible capital assets      | (43,453)            | (33,665)   | (55,018) |
| Amortization                                | -                   | 27,418     | 25,591   |
| Gain on disposal of tangible capital assets | -                   | (5,626)    | (1,060)  |
| Proceeds on sale of tangible capital assets | -                   | 7,490      | 4,433    |
|   | 1,775               | 17,080     | 11,694   |
| Change in inventories of supplies           | -                   | 158        | (171)    |
| Change in prepaid expenses                  | -                   | 280        | (245)    |
| Change in net financial assets              | 1,775               | 17,518     | 11,278   |
| Net financial assets, beginning of year     | 89,276              | 89,276     | 77,998   |
| Net financial assets, end of year           | \$<br>91,051 \$     | 106,794 \$ | 89,276   |

# The Corporation of the Town of Milton Consolidated Statement of Cash Flows

Year ended December 31, 2016 with comparative information for 2015 (in thousands of dollars)

|  |    | 2016                 | 2015     |
|--|----|----------------------|----------|
| Operating Activities:                              |    |                      |          |
| Annual surplus                                     | \$ | 21,463 \$            | 37,748   |
| Items not involving cash:                          |    |                      |          |
| Amortization                                       |    | 27,418               | 25,591   |
| Gain on disposal of tangible capital assets        |    | (5,626)              | (1,060)  |
| Developer contributions of tangible capital assets |    | (9,784)              | (19,995) |
| Change in employee benefits and other liabilities  |    | 897                  | 149      |
| Equity in income of Milton Hydro Holdings Inc.     |    | (2,979)              | (2,882)  |
| Change in non-cash assets and liabilities:         |    |                      |          |
| Accounts receivable                                |    | 4,021                | 4,041    |
| Other assets                                       |    | (14)                 | 112      |
| Accounts payable and accrued liabilities           |    | (9,022)              | 7,165    |
| Other liabilities                                  |    | (3,740)              | 798      |
| Deferred revenue                                   |    | 12,572               | 11,483   |
| Developer obligations                              |    | (410)                | 1,168    |
| Inventories of supplies                            |    | 158                  | (171)    |
| Prepaid expenses                                   |    | 280                  | (245)    |
| Net change in cash from operating activities       |    | 35,234               | 63,902   |
| Capital Activities:                                |    |                      |          |
| Proceeds on sale of tangible capital assets        |    | 7,490                | 4,433    |
| Cash used to acquire tangible capital assets       |    | (23,881)             | (35,023) |
| Net change in cash from capital activities         |    | (16,391)             | (30,590) |
| Investing Activities:                              |    |                      |          |
| Investments  |    | 22,245               | (8,100)  |
| Dividends from Milton Hydro Holdings Inc.          |    | 1,500                | 1,500    |
| Net change in cash from investing activities       |    | 23,745               | (6,600)  |
| Financing Activities                               |    |                      |          |
| Debt issued and assumed                            |    | -                    | 18,467   |
| Debt principal repayment                           |    | (4,909)              | (4,362)  |
| Net change in cash from financing activities       |    | (4,909)              | 14,105   |
| Net change in cash                                 |    | 37,679               | 40,817   |
| Cash and cash equivalents, beginning of year       |    | 48,915               | 8,098    |
| Cash and cash equivalents, end of year             | \$ | 86,594 \$            | 48,915   |
| Cash paid for interest on long-term debt           | ·  | (1,392)              | (1,279)  |
| Cash received from interest on investments         | \$ | 3,134 \$             | 3,011    |
| Cash received non interest on investinents         | φ  | υ, ιυ <del>ή</del> φ | 3,011    |

The accompanying notes are an integral part of these consolidated financial statements.

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Year ended December 31, 2016 (in thousands of dollars)

The Corporation of the Town of Milton is a municipality in the Province of Ontario, Canada. It conducts its operations guided by the provisions of provincial statutes such as the Municipal Act and related legislation. The Town provides municipal services such as fire, roads maintenance and construction, transit, planning, parks and recreation, library and other general government operations.

### 1. Significant accounting policies:

The consolidated financial statements of The Corporation of the Town of Milton (the "Town") are prepared by management in accordance with Canadian public sector accounting standards.

Significant accounting policies adopted by the Town are as follows:

### (a) Basis of consolidation:

### (i) Consolidated entities:

The consolidated financial statements reflect the assets, liabilities, revenues and expenses of the reporting entity. The reporting entity is comprised of all committees and local boards accountable for the administration of their financial affairs and resources to the Town and which are owned or controlled by the Town except for Milton Hydro Holdings Inc., which is accounted for on the modified equity basis of accounting.

These reporting entities include:

- The Milton Public Library Board
- The Board of Management of the Milton Downtown Business Improvement Area

Interdepartmental and inter-organizational transactions and balances between these entities and organizations have been eliminated.

### (ii) Investment in Milton Hydro Holdings Inc.:

The Town's investment in Milton Hydro Holdings Inc. ("Milton Hydro") is accounted for on a modified equity basis, consistent with Canadian public sector accounting standards. Under the modified equity basis, Milton Hydro's accounting policies are not adjusted to conform to those of the Town and inter-organizational transactions and balances are not eliminated. The Town recognizes its equity interest in the annual income or loss of Milton Hydro in its consolidated statement of operations with a corresponding increase or decrease in its investment asset account. Any dividends that the Town may receive from Milton Hydro will be reflected as reductions in the investment asset account.

### (iii) Accounting for Region and School Board transactions:

The taxation revenue and development charges collected by the Town on behalf of the the Region of Halton and the School Boards are not reflected in the Consolidated Statement of Operations.

Year ended December 31, 2016 (in thousands of dollars)

### 1. Significant accounting policies (continued):

### (b) Basis of accounting:

The Town follows the accrual method of accounting for revenues and expenses. Revenues are normally recognized in the year in which they are earned and measurable. Expenses are recognized as they are incurred and measurable as a result of receipt of goods or services and/or the creation of a legal obligation to pay.

### (c) Other income:

Other income is reported as revenue in the period earned.

### (d) Government transfers:

Government transfers are recognized as revenue in the financial statements when the transfer is authorized, any eligibility criteria are met and a reasonable estimate of the amount can be made except when, and to the extent that, stipulations by the transferor give rise to an obligation that meet the definition of a liability. Government transfers that meet the definition of a liability are recognized as revenue as the liability is extinguished. Government transfers paid are recognized as a liability and an expense when the transfer is authorized and all eligibility criteria have been met by the recipient.

### (e) Deferred revenue:

Deferred revenue represents development charges, provincial and federal grants and other fees which have been collected, but for which the related services or inspections have yet to be performed. These amounts will be recognized as revenues in the fiscal year the services are performed.

### (f) Investments:

Investments consist of bonds and debentures and are recorded at amortized cost. When there has been a loss in value that is other than a temporary decline in value, the respective investment is written down to recognize the loss. Discounts and premiums arising on the purchase of these investments are amortized over the term of the investments.

### (g) Investment income:

Investment income is reported as revenue in the period earned. When required by the funding government or related act, investment income earned on deferred revenue is added to the fund balance and forms part of the deferred revenue balance.

### (h) Taxation revenue:

Taxes receivable and tax revenue are recognized when they meet the definition of an asset, the tax is authorized and the taxable event has occurred.

Year ended December 31, 2016 (in thousands of dollars)

### 1. Significant accounting policies (continued):

### (i) Cash and cash equivalents:

Cash and cash equivalents include short-term investments with a term to maturity of 90 days or less at acquisition.

### (j) Employee future benefits:

### (i) Future period funding:

The Town provides certain employee benefits which will require funding in future periods. These benefits include benefits under the Workplace Safety and Insurance Board ("WSIB") Act, and extended health and dental benefits for a closed group of early retirees.

An independent actuarial study to determine the costs of benefits under the Workplace Safety and Insurance Board Act and liabilities for future payments of extended health and dental benefits has been undertaken using management's best estimate of insurance and health care cost trends, long term inflation rates and discount rates.

### (ii) Compensated vacation:

Compensated vacation expense is accrued for employees as entitlement to these payments is earned in accordance with the Town's benefit plans for vacation time. Under the same plan, unused banked overtime can accumulate and employees may become entitled to a cash payment upon termination of services.

### (k) Pension agreements:

The costs of multi-employer defined benefit pension plan benefits, such as the Ontario Municipal Employees Retirement System ("OMERS") pensions, are the employer's contributions due to the plan in the period. OMERS has been accounted for as a defined contribution plan since it is a multi-employer plan.

### (I) Non-financial assets:

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. Tangible capital assets have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations.

### (i) Tangible capital assets:

Tangible capital assets are recorded at cost which includes amounts that are directly attributable to acquisition, construction, development or betterment of the asset. The cost, less residual value, of the tangible capital assets, excluding land, are amortized on a straight line basis over their estimated useful lives as follows:

Year ended December 31, 2016 (in thousands of dollars)

### 1. Significant accounting policies (continued):

### (I) Non-financial assets (continued):

### (i) Tangible capital assets (continued):

| Assets                              | Useful Life - Years |
|-------------------------------------|---------------------|
| Land improvements                   | 10 - 50             |
| Buildings and building improvements | 15 - 50             |
| Machinery and equipment             | 3 - 50              |
| Linear assets                       | 20 - 75             |

Amortization is charged in the year of acquisition and in the year of disposal. Amortization of the asset begins in the month of acquisition. Assets under construction are not amortized until the asset is available for productive use. The Town does not capitalize interest costs associated with the acquisition or construction of a tangible capital asset.

### (ii) Contributions of tangible capital assets:

Tangible capital assets received as contributions are recorded at their fair value at the date of receipt and are also recorded as revenue.

### (iii) Works of art and cultural and historic assets:

Works of art and cultural and historic assets are not recorded as assets in these financial statements.

### (iv) Inventories of supplies:

Inventories of supplies held for consumption are recorded at the lower of cost and replacement cost.

### (m) Use of estimates:

The preparation of financial statements in conformity with Canadian public sector accounting standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the period. Significant estimates include assumptions used in estimating provisions for accrued liabilities and in performing actuarial valuations of employee future benefits.

In addition, the Town's implementation of the Public Sector Accounting Handbook PS3150 required management to make estimates of historical cost and useful lives of tangible capital assets. Actual results could differ from these estimates.

Year ended December 31, 2016 (in thousands of dollars)

### 2. Accounts receivable:

Taxes receivable of \$5,922 (2015 - \$5,319) reported on the Consolidated Statement of Financial Position include supplementary taxes of \$807 (2015 - \$614) recorded in 2016 as earned, but not due until 2017. Other accounts receivable are reported net of a valuation allowance of \$169 (2015 - \$154).

### 3. Investments:

Investments reported on the Consolidated Statement of Financial Position have cost and market values as follows:

|                             | <br>2016        |                 |  |
|-----------------------------|-----------------|-----------------|--|
|                             | Cost            | Market<br>Value |  |
| Municipal bonds             | \$<br>15,179 \$ | 15,708          |  |
| Financial institutions      | 69,000          | 69,164          |  |
| Total investments, year end | \$<br>84,179 \$ | 84,872          |  |

|  | <br>2015         |                 |  |
|--|------------------|-----------------|--|
|  | Cost             | Market<br>Value |  |
| Government and government guaranteed bonds | \$<br>11,484 \$  | 13,826          |  |
| Municipal bonds                            | 9,925            | 8,524           |  |
| Financial institutions                     | 85,015           | 84,641          |  |
| Total investments, year end                | \$<br>106,424 \$ | 106,991         |  |

### 4. Investment in Milton Hydro Holdings Inc.:

Milton Hydro Holdings Inc. ("Milton Hydro") and its wholly owned subsidiaries (collectively, the "Corporation") is owned and controlled by the Town and is accounted for on the modified equity basis in these consolidated financial statements. The Corporation serves as the electrical distribution utility for Milton's residents and businesses.

Year ended December 31, 2016 (in thousands of dollars)

### 4. Investment in Milton Hydro Holdings Inc. (continued):

The following table provides condensed supplementary consolidated financial information for the Corporation and its subsidiaries as at and for the year ended December 31:

|   | 2016            | 2015    |
|---|-----------------|---------|
| Financial Position:                             |                 |         |
| Assets:   |                 |         |
| Current   | \$<br>35,433 \$ | 31,223  |
| Capital   | 94,632          | 86,210  |
| Regulatory assets                               | 5,010           | 7,288   |
| Total assets                                    | 135,075         | 124,721 |
| Liabilities:                                    |                 |         |
| Current   | 21,878          | 18,102  |
| Long term debt                                  | 39,199          | 35,923  |
| Long term note payable to Town of Milton        | 14,934          | 14,934  |
| Other   | 14,202          | 10,023  |
| Regulatory balances                             | 3,890           | 6,246   |
| Total liabilities                               | 94,103          | 85,228  |
| Equity:   |                 |         |
| Share capital                                   | 17,549          | 17,549  |
| Retained earnings                               | 23,423          | 21,944  |
| Total equity                                    | 40,972          | 39,493  |
| Total liabilities and equity                    | 135,075         | 124,721 |
| Operations:                                     |                 |         |
| Revenue   | 133,829         | 120,146 |
| Expenses (including income tax provision)       | 130,927         | 115,386 |
| Income net of taxes                             | 2,902           | 4,760   |
| Net movement in regulatory balances, net of tax | 77              | (1,878) |
| Dividend paid to Town of Milton                 | (1,500)         | (1,500) |
| Change in equity                                | 1,479           | 1,382   |
| Town of Milton investment represented by:       | <br>            |         |
| Promissory note receivable from Milton Hydro    | 14,934          | 14,934  |
| 2,000 Common shares                             | 17,549          | 17,549  |
| Retained earnings, end of year                  | 23,423          | 21,944  |
| Total investment in Milton Hydro                | \$<br>55,906 \$ | 54,427  |

Year ended December 31, 2016 (in thousands of dollars)

### 4. Investment in Milton Hydro Holdings Inc. (continued):

The following summarizes the Town's related party transactions with Milton Hydro for the year. All transactions are in the normal course of operations and are recorded at the exchange value based on normal commercial rates, or as agreed to by the parties.

Gross revenue earned by Milton Hydro from the Town was \$3,643 (2015 - \$3,364). Property taxes paid to the Town by Milton Hydro was \$174 (2015 - \$168).

Promissory note receivable from Milton Hydro to the Town bears interest at 7.25% payable in quarterly installments of \$271, with no fixed principal repayment date. Interest expense on the note payable recorded by Milton Hydro for the year was \$1,083 (2015 - \$1,083).

### 5. Deferred revenue:

### (a) Deferred revenue continuity:

The deferred revenue reported on the Consolidated Statement of Financial Position is made up of the following:

|  | 2016            | 2015   |
|--|-----------------|--------|
| Obligatory reserve funds (note 5.b)                | \$<br>56,244 \$ | 45,124 |
| Subdivision agreement fees                         | 2,630           | 2,178  |
| Property taxes prepaid                             | 4,825           | 4,333  |
| Development fees                                   | 2,070           | 1,663  |
| Investment in the Arts Campaign naming rights      | 1,295           | 1,432  |
| Velodrome naming rights                            | 6,541           | 6,391  |
| Prepaid facility rentals and program registrations | 832             | 886    |
| Other  | 778             | 636    |
| Total deferred revenue                             | \$<br>75,215 \$ | 62,643 |

Year ended December 31, 2016 (in thousands of dollars)

### 5. Deferred revenue (continued):

### (a) Deferred revenue continuity (continued):

|  | 2016            | 2015     |
|--|-----------------|----------|
| Balance, beginning of year:                        |                 |          |
| Obligatory reserve funds (note 5.b)                | \$<br>45,124 \$ | 34,269   |
| Subdivision agreement fees                         | 2,178           | 2,611    |
| Property taxes prepaid                             | 4,333           | 3,947    |
| Development fees                                   | 1,663           | 1,505    |
| Investment in the Arts Campaign naming rights      | 1,432           | 1,557    |
| Velodrome naming rights                            | 6,391           | 5,732    |
| Prepaid facility rentals and program registrations | 886             | 757      |
| Other  | 636             | 782      |
| Total beginning balance                            | 62,643          | 51,160   |
| Receipts:  |                 |          |
| Obligatory reserve funds                           | 24,975          | 28,095   |
| Interest earned on obligatory reserve funds        | 621             | 575      |
| Subdivision agreement fees                         | 2,092           | 1,045    |
| Property taxes prepaid                             | 4,825           | 4,333    |
| Development fees                                   | 913             | 472      |
| Investment in the Arts Campaign naming rights      | -               | 12       |
| Velodrome naming rights                            | 653             | 1,116    |
| Prepaid facility rentals and program registrations | 832             | 886      |
| Other  | 732             | 565      |
| Total receipts                                     | 35,643          | 37,099   |
| Transfers:   |                 |          |
| Obligatory reserve funds - transfers out           | (14,476)        | (17,815) |
| Subdivision agreement fees                         | (1,640)         | (1,478)  |
| Property taxes prepaid                             | (4,333)         | (3,947)  |
| Development fees                                   | (506)           | (314)    |
| Investment in the Arts Campaign naming rights      | (137)           | (137)    |
| Velodrome naming rights                            | (503)           | (457)    |
| Prepaid facility rentals and program registrations | (886)           | (757)    |
| Other  | (590)           | (711)    |
| Total transfers                                    | (23,071)        | (25,616) |
| Balance, end of year                               | \$<br>75,215 \$ | 62,643   |

Year ended December 31, 2016 (in thousands of dollars)

### 5. Deferred revenue (continued):

### (b) Deferred revenue - obligatory reserve funds:

The balances in the obligatory reserve funds of the Town are summarized below:

|                          |                 |           | Net    |  |
|--------------------------|-----------------|-----------|--------|--|
|                          | 2016            | 2015      | Change |  |
| Building stabilization   | \$<br>3,391 \$  | 4,056 \$  | (665)  |  |
| Cash in lieu of parking  | 125             | 115       | 10     |  |
| Cash in lieu of parkland | 3,957           | 3,957     | -      |  |
| Federal gas tax          | 5,127           | 4,838     | 289    |  |
| Provincial gas tax       | 548             | 901       | (353)  |  |
| Development charges      | 43,096          | 31,257    | 11,839 |  |
|                          | \$<br>56,244 \$ | 45,124 \$ | 11,120 |  |

### 6. Long-term debentures:

### (a) Long-term debentures continuity:

The balance of long-term debentures reported on the consolidated statement of financial position is made up of the following:

|   | 2016            | 2015    |
|---|-----------------|---------|
| Serial debentures issued by Region of Halton, beginning of year | \$<br>28,257 \$ | 29,152  |
| Less: Principal repayment                                       | (4,597)         | (4,362) |
| Add: New debt issued  | -               | 3,467   |
| Total serial debentures   | 23,660          | 28,257  |
| Sinking fund debenture, beginning of year                       | 15,000          | 15,000  |
| Less: Sinking fund assets                                       | (312)           | -       |
| Total sinking fund debenture                                    | 14,688          | 15,000  |
| Net long-term debentures, end of year                           | \$<br>38,348 \$ | 43,257  |

The long-term liabilities issued in the name of the Town are within the annual limits set by the Ontario Regulation 403/02.

Year ended December 31, 2016 (in thousands of dollars)

### 6. Long-term debentures (continued):

### (b) Future principal payments:

The total principal payments to be made on the outstanding net long-term debentures, classified by the recovery source are as follows:

|               | Op | [<br>perating | Development<br>Charges | Obligatory<br>Reserve<br>Funds | Discretionary<br>Reserve<br>Funds | Total     |
|---------------|----|---------------|------------------------|--------------------------------|-----------------------------------|-----------|
| 2017          | \$ | 3,673 \$      | 1,243                  | \$ 230                         | \$ 1,962                          | \$ 7,108  |
| 2018          |    | 2,665         | 1,288                  | 240                            | 591                               | 4,784     |
| 2019          |    | 2,041         | 1,336                  | -                              | 595                               | 3,972     |
| 2020          |    | 1,583         | 1,385                  | -                              | 581                               | 3,549     |
| 2021          |    | 1,213         | 797                    | -                              | 325                               | 2,335     |
| 2022 - 2026   |    | 3,207         | 196                    | -                              | 1,536                             | 4,939     |
| 2027 - onward |    | -             | -                      | -                              | 11,661                            | 11,661    |
|               | \$ | 14,382 \$     | 6,245                  | \$ 470                         | \$ 17,251                         | \$ 38,348 |

### (c) Total interest on long-term liabilities:

The total interest on long-term liabilities which are reported on the consolidated statement of operations amounted to \$1,371 in 2016 (2015 - \$1,378). The long-term liabilities bear interest at rates ranging from 1.95% to 4.67%.

### 7. Developer obligations:

In addition to long-term debentures, the Town recognizes obligations for future payments to developers as per legal agreements. The balance of developer liabilities reported on the consolidated statement of financial position is made up of the following:

|                                    | 2016         | 2015  |
|------------------------------------|--------------|-------|
| Subdivision agreements - parks     | \$<br>17 \$  | 1,334 |
| Sustainable Halton Studies         | 907          |       |
| Developer obligations, end of year | \$<br>924 \$ | 1,334 |

Through subdivision agreements, developers have constructed parks infrastructure on behalf of the Town that is directly attributable to their particular developments. The infrastructure was constructed sooner than planned in the Town's capital forecast in order to facilitate the development of the subdivision. Reimbursements to the developers are in accordance with the Town's capital budget approvals for the various projects.

Benefiting developers have entered into an agreement with the Town to finance various studies related to the Sustainable Halton urban expansion. Reimbursement to the developers will occur once the land begin to develop and the costs are included in a Town-approved development charges by-law.

Year ended December 31, 2016 (in thousands of dollars)

### 8. WSIB, employee benefits and other liabilities:

The employee benefit and other liabilities, reported on the consolidated statement of financial position, are made up of the following:

|                                  | 2016           | 2015  |
|----------------------------------|----------------|-------|
| Future payments to WSIB          | \$<br>1,435 \$ | 540   |
| Retiree benefits                 | 412            | 412   |
| Vacation pay and banked overtime | 503            | 501   |
| Total                            | \$<br>2,350 \$ | 1,453 |

### (a) Workplace safety and insurance obligations:

In common with other Schedule 2 employers, the Town funds its obligations to the Workplace Safety and Insurance Board ("WSIB") on a "pay-as-you-go" basis for employees under Schedule 2. An independent actuarial study of the workplace safety and insurance liabilities for future payments on WSIB claims has been undertaken. The most recent valuation of the workplace safety and insurance liabilities was completed as of December 31, 2014. The actuarial update was prepared for December 31, 2016

The significant actuarial assumptions adopted in estimating the Town's accrued benefits obligation are as follows:

Interest (discounted rate)

Administration costs

Compensation costs (including loss of earning benefits, health care costs and non-economic loss awards)

4.25% per annum
36.00% of compensation
0.50% - 6.00% per annum

Information with respect to the Town's Workplace Safety and Insurance Board plan is as follows:

|  | 2016           | 2015 |
|--|----------------|------|
| Accrued WSIB obligation, beginning of year | \$<br>522 \$   | 449  |
| Benefit costs                              | 955            | 95   |
| Actuarial loss                             | -              | 39   |
| Interest                                   | 23             | 21   |
| Benefit payments                           | (85)           | (82) |
|  | 1,415          | 522  |
| Unamortized actuarial gain                 | 20             | 18   |
| Accrued WSIB liability, end of year        | \$<br>1,435 \$ | 540  |

The Town has established a WSIB reserve to mitigate the future impact of the WSIB obligations in the amount of \$423 (2015 - \$870).

Year ended December 31, 2016 (in thousands of dollars)

### 8. WSIB, employee benefits and other liabilities (continued):

### (a) Workplace safety and insurance obligations (continued):

In the current year, amortization of actuarial loss of \$2 (2015 - \$1) has been included in the benefit expense on the Statement of Operations.

### (b) Retiree benefits:

The Town provides dental and health care benefits between the time an employee retires under OMERS and the normal retirement age of 65 for employees hired prior to July 1, 1996. An independent actuarial study of the post-employment benefits has been undertaken. The most recent valuation of the employee future benefits was completed as of December 31, 2015. An actuarial update was prepared for three consecutive years.

The significant actuarial assumptions adopted in estimating the Town's accrued benefits obligations are following:

Interest (discount rate)

Dental benefits escalation

Health benefits escalation

5% per annum

decreasing by 0.33% per year to 4.0% in

2019 and 4.00% per annum thereafter

|  | 2016         | 2015  |
|--|--------------|-------|
| Accrued benefits obligation, beginning of year | \$<br>576 \$ | 585   |
| Current benefit cost                           | 7            | 13    |
| Actuarial gain                                 | (119)        | -     |
| Interest                                       | 15           | 22    |
| Benefits paid                                  | (50)         | (44)  |
|  | 429          | 576   |
| Unamortized actuarial loss                     | (17)         | (164) |
| Accrued benefits liability, end of year        | \$<br>412 \$ | 412   |

In the current year amortization of the actuarial loss of \$28 (2015 - \$52) has been included in benefit expense on the statement of operations.

Year ended December 31, 2016 (in thousands of dollars)

### 9. Pension agreements:

The Town makes contributions to the Ontario Municipal Employees Retirement System ("OMERS"), which is a multi-employer plan, on behalf of 445 (2015 – 430) members of its staff. The plan is a defined benefit plan which specifies the amount of the retirement benefit to be received by the employees based on the length of service and rates of pay.

Contributions of employees with a normal retirement age of 65 were being made at a rate of 9.0% for earnings up to the yearly maximum pensionable earnings of \$54.9 and at a rate of 14.6% for earnings greater than the yearly maximum pensionable earnings.

The Town's contribution to OMERS for 2016 was \$3,125 (2015 - \$2,986) for current service and is included as an expense on the consolidated statement of operations. Employees' contribution to OMERS in 2016 was \$3,125 (2015 - \$2,986).

As OMERS is a multi-employer pension plan, any pension plan surpluses or deficits are a joint responsibility of all Ontario municipalities and their employees. The OMERS pension plan has a deficit of \$5.7 billion as of December 31, 2016 (2015 - \$7 billion).

OMERS increased contributions for both employees and employers by 1% for 2012 and an additional 0.9% for 2013, made benefit reductions to plan members who leave their employment prior to retirement, and implemented a revised investment strategy. There was no change in contribution rates in 2016. OMERS expects these contribution and policy changes to return the plan to a fully funded position by 2025, if not sooner.

Year ended December 31, 2016 (in thousands of dollars)

### 10. Tangible Capital Assets:

|                                     | Balance at,<br>ecember 31, |           |            | Balance at,<br>December 31, |
|-------------------------------------|----------------------------|-----------|------------|-----------------------------|
| Cost                                | 2015                       | Additions | Disposals  | 2016                        |
| Land                                | \$<br>276,381              | 82        | \$ (1,372) | \$ 275,091                  |
| Land improvements                   | 56,686                     | 1,554     | (138)      | 58,102                      |
| Buildings and building improvements | 154,725                    | 229       | (47)       | 154,907                     |
| Machinery and equipment             | 144,297                    | 7,631     | (870)      | 151,058                     |
| Linear assets                       | 671,753                    | 15,716    | (3,249)    | 684,220                     |
| Assets under construction           | 5,262                      | 8,453     | -          | 13,715                      |
| Total                               | \$<br>1,309,104            | 33,665    | \$ (5,676) | \$ 1,337,093                |

| Accumulated amortization           | alance at,<br>cember 31,<br>2015 | Amortization expense | Disposals  | Balance at,<br>December 31,<br>2016 |
|------------------------------------|----------------------------------|----------------------|------------|-------------------------------------|
| Land                               | \$<br>- (                        | \$ - 9               | \$ -       | \$ -                                |
| Land improvements                  | 14,235                           | 2,486                | (197)      | 16,524                              |
| Building and building improvements | 21,781                           | 3,662                | (38)       | 25,405                              |
| Machinery and equipment            | 45,502                           | 9,365                | (736)      | 54,131                              |
| Linear assets                      | 269,587                          | 11,905               | (2,841)    | 278,651                             |
| Assets under construction          | -                                | -                    | -          |                                     |
| Total                              | \$<br>351,105                    | \$ 27,418            | \$ (3,812) | \$ 374,711                          |

| Net book value                      | De | ecember 31,<br>2015 | Dec | cember 31,<br>2016 |
|-------------------------------------|----|---------------------|-----|--------------------|
| Land                                | \$ | 276,381             | \$  | 275,091            |
| Land improvements                   |    | 42,451              |     | 41,578             |
| Buildings and building improvements |    | 132,944             |     | 129,502            |
| Machinery and equipment             |    | 98,795              |     | 96,927             |
| Linear assets                       |    | 402,166             |     | 405,569            |
| Assets under construction           |    | 5,262               |     | 13,715             |
| Total                               | \$ | 957,999             | \$  | 962,382            |

Year ended December 31, 2016 (in thousands of dollars)

### 10. Tangible Capital Assets (continued):

|                                    | Balance at,<br>ecember 31, |           |             | Balance at,<br>December 31, |
|------------------------------------|----------------------------|-----------|-------------|-----------------------------|
| Cost                               | 2014                       | Additions | Disposals   | 2015                        |
| Land                               | \$<br>272,401              | 5,738     | \$ (1,758)  | \$ 276,381                  |
| Land Improvements                  | 51,584                     | 5,102     | -           | 56,686                      |
| Building and building improvements | 119,877                    | 34,937    | (89)        | 154,725                     |
| Machinery and equipment            | 119,494                    | 28,075    | (3,272)     | 144,297                     |
| Linear assets                      | 601,054                    | 75,635    | (4,936)     | 671,753                     |
| Assets under construction          | 99,731                     | (94,469)  | -           | 5,262                       |
| Total                              | \$<br>1,264,141            | 55,018    | \$ (10,055) | \$ 1,309,104                |

| Accumulated amortization            | alance at,<br>cember 31, A<br>2014 | Amortization expense |            | Balance at,<br>ecember 31,<br>2015 |
|-------------------------------------|------------------------------------|----------------------|------------|------------------------------------|
| Land                                | \$<br>- \$                         | - \$                 | - \$       | -                                  |
| Land improvements                   | 12,011                             | 2,224                | -          | 14,235                             |
| Buildings and building improvements | 18,154                             | 3,712                | (85)       | 21,781                             |
| Machinery and equipment             | 39,134                             | 9,111                | (2,743)    | 45,502                             |
| Linear assets                       | 262,897                            | 10,544               | (3,854)    | 269,587                            |
| Assets under construction           | -                                  | -                    | -          | -                                  |
| Total                               | \$<br>332,196 \$                   | 25,591 \$            | (6,682) \$ | 351,105                            |

### (a) Assets under construction:

Assets under construction, having a value of \$13,715 (2015 - \$5,262), have not been amortized. Amortization of these assets will commence when the asset is put into service.

Additions to assets under construction are reported net of assets whose construction is complete and have been put into service.

### (b) Contributed tangible capital assets:

Contributed capital assets have been recognized at fair value at the date of contribution. The value of contributed assets received during the year is \$9,784 (2015 - \$19,995) and is comprised of land and land improvements in the amount of \$16 (2015 - \$3,142) and linear assets in the amount of \$9,768 (2015 - \$16,853).

Year ended December 31, 2016 (in thousands of dollars)

### 10. Tangible Capital Assets (continued):

### (c) Tangible capital assets recognized at nominal value:

The Town has recorded the acquisition of three heritage houses at a nominal value of three dollars.

### (d) Works of art and historical assets:

The Town manages and controls various works of art and non-operational historical cultural assets located at Town sites and public display areas. The assets consist of cenotaphs and unique historical artifacts requiring preservation.

### (e) Contingent transactions:

The Town is party to a Memorandum of Understanding ("MOU") that may require it to transfer a certain parcel of land to a post-secondary institution. This transfer is contingent upon the post-secondary institution meeting certain conditions. The net book value of the applicable parcel of land is approximately \$7,700 and is included in tangible capital assets at December 31, 2016.

Year ended December 31, 2016 (in thousands of dollars)

### 11. Accumulated surplus:

Accumulated surplus consists of individual fund surplus and reserves and reserve funds as follows:

|                                     | 2016           | 2015   |
|-------------------------------------|----------------|--------|
| Reserves set aside by Council:      |                |        |
| Aggregate permit fees               | \$<br>1,003 \$ | 958    |
| Capital provision / growth          | 14,328         | 12,196 |
| Capital works                       | 8,409          | 8,642  |
| Computer replacement                | 643            | 1,191  |
| Downtown Business Improvement Area  | 62             | 34     |
| Election                            | 184            | 91     |
| Equipment replacement               | 5,750          | 4,245  |
| Growth related resources            | 1,613          | 1,235  |
| Infrastructure renewal              | 579            | 305    |
| Insurance                           | 834            | 723    |
| Legal action                        | 557            | 317    |
| Library services                    | 1,203          | 722    |
| Library capital                     | 857            | 804    |
| Municipal building component        | 4,587          | 3,717  |
| Municipal building replacement      | 1,181          | 916    |
| Per unit development processing fee | 1,495          | 1,227  |
| Seniors fundraising                 | 87             | 103    |
| Tax rate stabilization              | 2,103          | 2,637  |
| Training                            | 270            | 265    |
| Transit and transportation          | 760            | 798    |
| Winter control                      | 976            | 848    |
| Working funds                       | 1,064          | 1,064  |
| WSIB                                | 423            | 870    |
| Total reserves                      | 48,968         | 43,908 |

Year ended December 31, 2016 (in thousands of dollars)

### 11. Accumulated surplus (continued):

|  | 2016               | 2015      |
|--|--------------------|-----------|
| Reserve funds set aside for specific purpose by Council: |                    |           |
| Cash in lieu of storm management                         | 143                | 141       |
| Investment in the Arts Campaign                          | 1,856              | (913)     |
| Mayors legacy  | 85                 | 83        |
| Milton District Hospital                                 | 16,824             | 17,856    |
| Ontario Lottery Corporation proceeds                     | 10,915             | 11,386    |
| Perpetual maintenance                                    | 472                | 463       |
| Property transactions                                    | 8,856              | 3,928     |
| Sports field development                                 | 112                | 101       |
| Total reserve funds                                      | 39,263             | 33,045    |
| Surplus:   |                    |           |
| Invested in tangible capital assets                      | 962,382            | 957,999   |
| Unexpended Capital                                       | 4,440              | 4,545     |
| Operating Surplus - Town                                 | 102                | 102       |
| Operating Surplus - Library                              | 48                 | 45        |
| Investment in Milton Hydro Holdings Inc.                 | 55,906             | 54,427    |
| Unfunded:  |                    |           |
| Long term debentures                                     | (38,348)           | (43,257)  |
| Employee Future Benefits                                 | (1,846)            | (952)     |
| Developer obligations                                    | (924)              | (1,334)   |
| Total surplus  | 981,760            | 971,575   |
| Total accumulated surplus                                | \$<br>1,069,991 \$ | 1,048,528 |

### 12. Taxation:

Taxation revenue reported on the consolidated statements of operations is made up of the following:

|  | 2016             | 2015      |
|--|------------------|-----------|
| Municipal and school property taxes                                      | \$<br>169,734 \$ | 163,069   |
| Payments-in-lieu of property and business taxes                          | 1,531            | 1,183     |
| Balance, end of year   | 171,265          | 164,252   |
| Payments to Region and school boards                                     | (119,555)        | (116,193) |
| Net property taxes and payments in-lieu available for municipal purposes | \$<br>51,710 \$  | 48,059    |

Year ended December 31, 2016 (in thousands of dollars)

### 13. Government transfers:

The Government transfers reported on the Consolidated Statement of Operations are:

|  | 2016           | 2015  |
|--|----------------|-------|
| Ontario grants:  |                |       |
| Ontario's After School Program                                       | \$<br>52 \$    | 49    |
| Elderly Persons Centres Program                                      | 52             | 70    |
| Gas Tax Program  | 582            | 616   |
| Public Library Pay Equity Program                                    | 3              | 3     |
| Ministry of Transportation - fire calls on King's highways           | 90             | 52    |
| MetroLinx - Transit Procurement Initiative                           | 3              | 20    |
| Ontario Arts Council Programs  | 25             | 15    |
| Ontario Community Infrastructure Fund                                | 720            | 720   |
| Ontario Cultural Development Fund                                    | -              | 25    |
| Ontario Libraries Capacity Fund                                      | 49             | -     |
| Ontario Pan & Parapan American Games Secretariat                     | -              | 8     |
| Ontario Sport and Recreation Communities Fund                        | 16             | 50    |
| Public Library Operating Grant                                       | 52             | 52    |
| TO2015 Sport Legacy Fund   | 52             | 101   |
| Subtotal Provincial grants   | 1,696          | 1,781 |
| Federal grants:  |                |       |
| Enabling Accessibility Fund  | -              | 50    |
| Gas Tax Fund   | 2,370          | 874   |
| Toronto 2015 Pan& Parapan American Games Community Celebrations Fund | -              | 65    |
| Invest Canada - Community Initiatives                                | _              | 30    |
| National Research Council of Canada                                  | 166            | 123   |
| Canada Summer Jobs   | 5              | 4     |
| TO2015 Sport Legacy Fund   | 684            | 1,337 |
| TO2015 Sports Canada   | (220)          | 3,379 |
| Veterans Affairs Canada  | 25             | _     |
| Subtotal Federal grants  | 3,030          | 5,862 |
| Total transfers  | \$<br>4,726 \$ | 7,643 |

Year ended December 31, 2016 (in thousands of dollars)

### 14. Segmented information:

Segmented information has been identified based on functional classification as categorized by the Financial Information Return. The classifications are as follows:

### (a) General Government - Mayor and Council, Executive Services, Corporate Services:

The departments within General Government are responsible for the general management and control of the Corporation, including adopting by-laws, adopting administrative policy, levying taxes, and providing administrative, communication, technical, and financial services. They also ensure quality services are provided to the community and that the services provided are aligned with Council approved actions.

### (b) Protection to Persons and Property - Fire Department, By-law Enforcement, Licensing, Animal and Weed Control, Building Services:

Protection is comprised of the Fire department, By-Law Enforcement, Licensing, Animal and Weed control, and Building Services. The Fire department is responsible to provide fire suppression services; fire prevention programs; training and education related to prevention; detection or extinguishment of fires and emergency rescue services. By-law enforcement, marriage and business licensing and animal and weed control are provided by the Office of the Town Clerk. The Building Services Division is responsible for permit processing and building inspections.

### (c) Transportation Services - Engineering Services, Milton Transit:

The Engineering Services Department is responsible for operations, infrastructure management (roads, bridges and sewers), traffic control, parking control, and development engineering. Milton Transit provides a fixed route conventional transit service as well as accessible transit.

### (d) Health Services - Transfer to Halton Healthcare Services:

A dedicated tax levy has been implemented as a component of the financial plan.

### (e) Environmental Services - Storm Water Managment:

Storm Water Management services are provided by the Engineering Services Department.

### (f) Recreation and Cultural Services - Community Services, Library:

The Community Services Department is responsible for the development, provision and maintenance of facilities, parks and recreation and cultural programs and services. The Milton Public Library provides the community with materials, programs and services to support and encourage informal life-long learning.

Year ended December 31, 2016 (in thousands of dollars)

### 14. Segmented information (continued):

## (g) Planning and Development - Planning and Development, Economic Development, Downtown Business Improvement Area ("DBIA"):

The Planning and Development Department provides direction to Council and the community through land use policy formulation and implementation. The Economic Development Department assists businesses through technical processes associated with the relocation or set up of business. With the support of the Town, the DBIA board of management provides business promotion and improvement functions in downtown Milton.

For each reported segment, revenues and expenses represent both amounts that are directly attributable to the segment and amounts that are allocated on a reasonable basis. Certain allocation methodologies are employed in the preparation of segmented financial information. Taxation and payments-in-lieu of taxes are allocated to the segments based on the segment's budgeted net expenditure.

User charges and other revenue have been allocated to the segments based upon the segment that generated the revenue. Government transfers have been allocated to the segment based upon the purpose for which the transfer was made. Development charges earned and developer contributions received were allocated to the segment for which the charge was collected.

The accounting policies used in these segments are consistent with those followed in the preparation of the consolidated financial statements as disclosed in Note 1.

Year ended December 31, 2016 (in thousands of dollars)

# 14. Segmented information (continued):

|   |                       |          |                                    |                                       | Š                      | 2016            |                                  |                          |         |
|---|-----------------------|----------|------------------------------------|---------------------------------------|------------------------|-----------------|----------------------------------|--------------------------|---------|
|   | General<br>government |          | Protection to persons and property | Transportation Environmental services | Environmental services | Health services | Recreation and cultural services | Planning and development | Total   |
| Revenues:                                     |                       |          |                                    |                                       |                        |                 |                                  |                          |         |
| Taxation                                      | 8                     | 8,554 \$ | 8,067                              | \$ 12,235                             | \$ 366                 | \$ 329          | \$ 18,446                        | \$ 3,713 \$              | 51,710  |
| User charges                                  |                       | 940      | 102                                | 1,609                                 | 23                     | •               | 11,885                           | 2,402                    | 16,961  |
| Government transfers                          |                       |          |                                    |                                       |                        |                 |                                  |                          |         |
| Federal                                       |                       | 1        | 1                                  | 2,094                                 | 203                    | •               | 564                              | 169                      | 3,030   |
| Provincial                                    |                       | 1        | 06                                 | 1,305                                 | 1                      | •               | 301                              | 1                        | 1,696   |
| Other municipalities                          |                       | ,        | 378                                | 2,711                                 | 35                     | •               | 164                              | •                        | 3,288   |
| Investment income                             | 8                     | 3,348    | 1                                  | 1                                     | '                      | 6               |                                  | •                        | 3,368   |
| Penalties and interest                        | _                     | 1,221    | 1                                  | 983                                   | '                      | •               | 102                              | •                        | 2,306   |
| Developer contributions                       |                       | 889      | 466                                | 4,317                                 | 373                    | •               | 4,908                            | 3,287                    | 14,039  |
| Developer contributed assets                  |                       | ı        | 1                                  | 6,832                                 | 2,952                  | •               | 1                                | •                        | 9,784   |
| Proceeds from Ontario Lottery Corporation     | 5                     | 5,863    | •                                  | •                                     | •                      | •               | •                                | •                        | 5,863   |
| Licences, permits and rents                   |                       | 988      | 4,827                              | 41                                    | 1                      | •               | 326                              | 69                       | 6,149   |
| Equity in income of Milton Hydro Holding Inc. | 2                     | 2,979    | 1                                  | 1                                     | '                      | •               | 1                                | •                        | 2,979   |
| Donations                                     |                       |          | 1                                  | 37                                    | •                      | •               | 1,017                            | 20                       | 1,124   |
| Other recoveries                              |                       | (5)      | 1                                  | (16)                                  |                        | •               | 200                              | 1                        | 483     |
| Miscellaneous                                 |                       | 73       | 84                                 | 293                                   | 1                      | 1               | 6,070                            | •                        | 6,520   |
| Total revenues                                | 24                    | 24,550   | 14,014                             | 32,441                                | 3,953                  | 338             | 44,294                           | 9,710                    | 129,300 |
| Expenses:                                     |                       |          |                                    |                                       |                        |                 |                                  |                          |         |
| Salaries, wages and employee benefits         | 6                     | 9,049    | 12,443                             | 4,363                                 | 153                    | •               | 14,712                           | 4,190                    | 44,910  |
| Purchased goods                               | 2                     | 2,193    | 262                                | 3,651                                 | 40                     | •               | 4,949                            | 394                      | 11,822  |
| Purchased services                            |                       | 1,650    | 229                                | 11,576                                | 450                    | 9               | 4,400                            | 1,846                    | 20,605  |
| Financial expenses / (recovery)               |                       | 403      | 92                                 | 864                                   | 6                      | 473             | 066                              | 15                       | 2,830   |
| Transfers to others                           |                       | ,        | 6                                  | •                                     | •                      | •               | 243                              | •                        | 252     |
| Amortization expense                          | 2                     | 2,283    | 1,478                              | 12,859                                | 1,957                  | 1               | 8,834                            | 7                        | 27,418  |
| Total expenses                                | 15                    | 15,578   | 15,278                             | 33,313                                | 2,609                  | 479             | 34,128                           | 6,452                    | 107,837 |
| Annual surplus / (deficit)                    | φ                     | 8.972 \$ | (1.264) \$                         | (872)                                 | 1,344                  | \$ (141) \$     | 10,166                           | \$ 3,258 \$              | 21,463  |

# **Notes to Consolidated Financial Statements** The Corporation of the Town of Milton

Year ended December 31, 2016 (in thousands of dollars)

# 14. Segmented information (continued):

|   |          |                       |  |                         | 20                        | 2015            |          |                                  |                          |       |         |
|---|----------|-----------------------|--|-------------------------|---------------------------|-----------------|----------|----------------------------------|--------------------------|-------|---------|
|   | G<br>gov | General<br>government | Protection to<br>persons and<br>property | Transportation services | Environmental<br>services | Health services |          | Recreation and cultural services | Planning and development | Total | =       |
| Revenues:                                     |          |                       |  |                         |                           |                 |          |                                  |                          |       |         |
| Taxation                                      | ↔        | 12,366                | \$ 9,074                                 | \$ 12,617               | \$ 343                    | s               | 321 \$   | 12,119                           | \$ 1,219                 | \$    | 48,059  |
| User charges                                  |          | 885                   | 71                                       | 1,301                   | 41                        |                 |          | 11,190                           | 2,516                    | 7     | 15,977  |
| Government transfers                          |          |                       |  |                         |                           |                 |          |                                  |                          |       |         |
| Federal                                       |          | ٠                     | •  | 1,029                   | 41                        |                 | ,        | 4,664                            | 155                      | 4,    | 5,862   |
| Provincial                                    |          | 12                    | 52                                       | 1,356                   | 1                         |                 | 1        | 361                              | 1                        | •     | 1,781   |
| Other municipalities                          |          | ٠                     | 364                                      | 4,535                   | 55                        |                 | ,        | 183                              | 1                        | 4,    | 5,137   |
| Investment income                             |          | 3,425                 | •  | •                       | •                         |                 |          | 4                                | •                        | ( )   | 3,439   |
| Penalties and interest                        |          | 1,226                 | •  | 1,081                   | •                         |                 | ,        | 108                              | •                        | ••    | 2,415   |
| Developer contributions                       |          | 873                   | 475                                      | 11,256                  | 276                       |                 | ,        | 3,798                            | 3,181                    | 7     | 19,859  |
| Developer contributed assets                  |          | •                     | •  | 11,667                  | 7,578                     |                 | 1        | 1                                | 750                      | ¥     | 19,995  |
| Proceeds from Ontario Lottery Corporation     |          | 5,685                 | •  | •                       | •                         |                 | ,        | •                                | •                        | 4,    | 5,685   |
| Licences, permits and rents                   |          | 74                    | 4,496                                    |                         | •                         |                 | ,        | 666                              | 15                       | 4,    | 5,595   |
| Equity in income of Milton Hydro Holding Inc. |          | 2,882                 | •  | •                       | •                         |                 |          | •                                | •                        | ••    | 2,882   |
| Donations                                     |          | 101                   | 1  | 61                      | 1                         |                 | •        | 584                              | 758                      | `     | 1,504   |
| Other recoveries                              |          | •                     | •  | 848                     | 1                         |                 | 1        | 20                               | 1                        |       | 868     |
| Miscellaneous                                 |          | 614                   | 669                                      | 540                     | 1,303                     |                 |          | 639                              | 156                      |       | 3,951   |
| Total revenues                                |          | 28,143                | 15,231                                   | 46,302                  | 9,583                     |                 | 321      | 34,709                           | 8,750                    | 14    | 143,039 |
| Expenses:                                     |          |                       |  |                         |                           |                 |          |                                  |                          |       |         |
| Salaries, wages and employee benefits         |          | 8,228                 | 10,876                                   | 4,044                   | 130                       |                 | ,        | 13,984                           | 3,941                    | 4     | 41,203  |
| Purchased goods                               |          | 2,113                 | 538                                      | 3,607                   | 28                        |                 |          | 4,754                            | 315                      | ÷     | 11,355  |
| Purchased services                            |          | 1,441                 | 551                                      | 15,083                  | 223                       |                 | •        | 3,732                            | 1,720                    | 2.    | 22,750  |
| Financial expenses / (recovery)               |          | 445                   | 86                                       | 1,816                   | 237                       |                 | 202      | 962                              | 41                       | 7     | 4,065   |
| Transfers to others                           |          | •                     | 10                                       | 1                       | '                         |                 | •        | 317                              | •                        |       | 327     |
| Amortization expense                          |          | 2,139                 | 1,471                                    | 11,593                  | 1,753                     |                 |          | 8,628                            | 7                        | 25    | 25,591  |
| Total expenses                                |          | 14,366                | 13,532                                   | 36,143                  | 2,371                     |                 | 505      | 32,377                           | 5,997                    | 10    | 105,291 |
| Annual surplus / (deficit)                    | ઝ        | 13,777 \$             | 1,699                                    | \$ 10,159               | \$ 7,212                  | <del>\$</del>   | (184) \$ | 2,332                            | \$ 2,753                 | 3.    | 37,748  |

Year ended December 31, 2016 (in thousands of dollars)

### 15. Budget data:

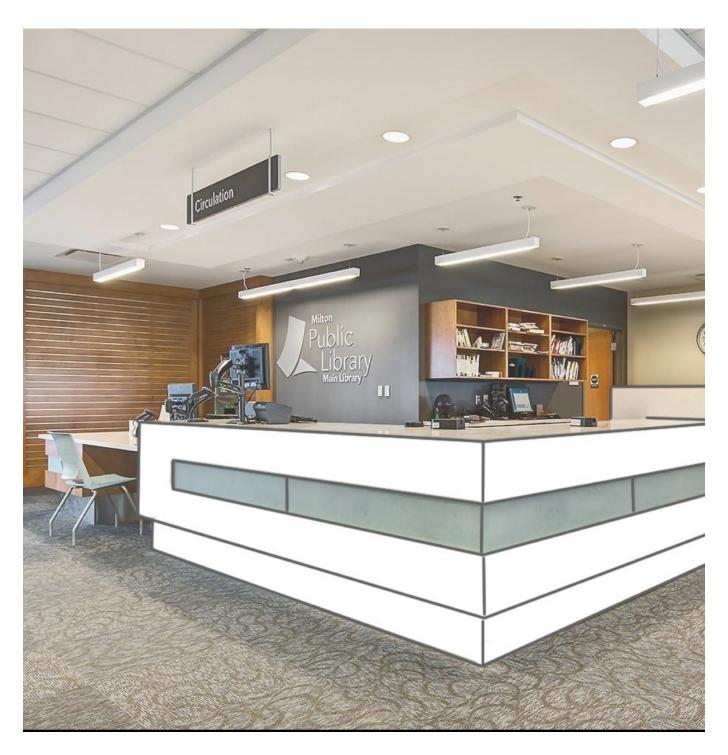
The budget data presented in these consolidated financial statements is based upon the 2016 budget approved by Council on February 9, 2016. Amortization was not incorporated in the development of the budget and, as such, has not been included. The chart below reconciles the approved budget to the budget figures reported in these consolidated financial statements.

|  | Budget<br>Amount |
|--|------------------|
| Revenue:                               |                  |
| Operating budget                       | \$<br>107,911    |
| Capital budget                         | 43,453           |
| Less:                                  |                  |
| Interfund transfers                    | (19,281)         |
| New debt financing                     | (3,700)          |
| Debt principal payment                 | (3,699)          |
| Reallocated revenues                   | (3,566)          |
| Contribution from surplus              | (147)            |
| Total revenue                          | 120,971          |
| Expenses:                              |                  |
| Operating budget                       | 107,911          |
| Capital budget                         | 43,453           |
| Less:                                  |                  |
| Acquisition of tangible capital assets | (43,453)         |
| Interfund transfers                    | (24,607)         |
| Reallocated expenses                   | (3,862)          |
| Debt principal payments                | (3,699)          |
| Total expenses                         | 75,743           |
| Annual surplus                         | \$<br>45,228     |

### 16. Commitments:

The Town has outstanding contractual obligations of approximately \$11,359 (2015 - \$4,663) for capital works and transit services. The Town Council has authorized financing of these obligations.

In April 2017, substantial completion was acheived and the transfer to the hospital was authorized. The Town satisfied its commitment to Halton Healthcare Services ("HHS") by paying \$35,000 to the Milton District Hospital. The Town has no further commitment with respect to their local share.



2016 Town of Milton Financial Report

# Milton Public Library Board

For the year ended December 31, 2016

### Independent Auditors' Report



KPMG LLP Commerce Place 21 King Street West, Suite 700 Hamilton Ontario L8P 4W7 Canada

Telephone (905) 523-8200 Fax (905) 523-2222 www.kpmg.ca

To the Members of Council, Inhabitants and Ratepayers of The Corporation of the Town of Milton:

We have audited the accompanying financial statements of the Milton Public Library Board, which comprise the statement of financial position as at December 31, 2016, the statements of operations, change in net financial assets and change in due from the Town of Milton for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Milton Public Library Board as at December 31, 2016, and its results of operations, its change in net financial assets and its change in due from the Town of Milton for the year then ended in accordance with Canadian public sector accounting standards.

Chartered Professional Accountants, Licensed Public Accountants

May 29, 2017 Hamilton, Canada

VPMG LLP

### Milton Public Library Board Statement of Financial Position

| As at December 31, 2016 with comparative information for 2015 |                    |           |
|---|--------------------|-----------|
|   | 2016               | 2015      |
| Financial assets:  Due from the Town of Milton                | \$<br>2,312,277 \$ | 1,760,709 |
| Liabilities:  | , , .              | , ,       |
| Accounts payable and accrued liabilities                      | 144,003            | 135,704   |
| Net financial assets  | 2,168,274          | 1,625,005 |
| Non-financial assets:   |                    |           |
| Tangible capital assets (note 2)                              | 2,735,549          | 2,864,815 |
| Prepaid expenses  | 86,000             | 152,896   |
|   | 2,821,549          | 3,017,711 |
| Accumulated surplus (note 3)                                  | \$<br>4,989,823 \$ | 4,642,716 |

# Milton Public Library Board Statement of Operations

| Year ended December 31, 2016 with comparative information for 2015 | 5                  |              |              |
|--|--------------------|--------------|--------------|
|  | Budget<br>(Note 6) | 2016         | 2015         |
| Revenue:   |                    |              |              |
| Transfer from the Town of Milton                                   | \$ 4,522,699       | \$ 4,522,699 | \$ 4,330,692 |
| Statutory revenue  | 120,200            | 117,450      | 122,262      |
| User charges   | 15,400             | 32,171       | 21,962       |
| Federal government transfers:                                      |                    |              |              |
| Summer career placement grant                                      | 1,850              | 1,577        | 1,980        |
| Provincial government transfers:                                   |                    |              |              |
| Library pay equity program   | 3,275              | 3,275        | 3,275        |
| Public library operating grant program                             | 52,429             | 52,429       | 52,429       |
| Ontario libraries capacity fund                                    | -                  | 49,325       | -            |
| Development charges earned   | -                  | -            | 658          |
| Miscellaneous  | 17,350             | 25,259       | 51,982       |
| Total revenue  | 4,733,203          | 4,804,185    | 4,585,240    |
| Expenses:  |                    |              |              |
| Salaries, wages and employee benefits                              | 2,967,876          | 2,887,416    | 2,824,627    |
| Administrative   | 27,195             | 31,011       | 23,843       |
| Financial  | 2,634              | 2,783        | 2,454        |
| Purchased goods  | 150,758            | 122,487      | 124,384      |
| Purchased services   | 724,782            | 880,525      | 731,686      |
| Amortization   | -                  | 532,856      | 505,161      |
| Total expenses   | 3,873,245          | 4,457,078    | 4,212,155    |
| Annual surplus   | 859,958            | 347,107      | 373,085      |
| Accumulated surplus, beginning of year                             | 4,642,716          | 4,642,716    | 4,269,631    |
| Accumulated surplus (note 3), end of year                          | \$ 5,502,674       | \$ 4,989,823 | \$ 4,642,716 |

### Milton Public Library Board Statement of Change in Net Financial Assets

Year ended December 31, 2016 with comparative information for 2015

|   | Budget<br>(Note 6) | 2016         | 2015      |
|---|--------------------|--------------|-----------|
| Annual surplus                          | \$<br>859,958 \$   | 347,107 \$   | 373,085   |
| Acquisition of tangible capital assets  | (391,692)          | (403,590)    | (466,239) |
| Amortization of tangible capital assets | -                  | 532,856      | 505,161   |
|   | 468,266            | 476,373      | 412,007   |
| Change in prepaid expenses              | -                  | 66,896       | (102,910) |
| Change in net financial assets          | 468,266            | 543,269      | 309,097   |
| Net financial assets, beginning of year | 1,625,005          | 1,625,005    | 1,315,908 |
| Net financial assets, end of year       | \$<br>2,093,271 \$ | 2,168,274 \$ | 1,625,005 |

### Milton Public Library Board Statement of Change in Due from the Town of Milton

| Year ended December 31, 2016 with comparative information for 2015  |                    |           |
|---|--------------------|-----------|
|   | 2016               | 2015      |
| Cash provided by (used in):   |                    |           |
| Operating Activities:   |                    |           |
| Annual surplus  | \$<br>347,107 \$   | 373,085   |
| Items not involving cash:   |                    |           |
| Amortization  | 532,856            | 505,161   |
| Change in non-cash assets and liabilities:                          |                    |           |
| Accounts payable and accrued liabilities                            | 8,299              | 27,133    |
| Prepaid expenses  | 66,896             | (102,910) |
| Net change in due from the Town of Milton from operating activities | 955,158            | 802,469   |
| Capital Activities:   |                    |           |
| Cash used to acquire tangible capital assets                        | (403,590)          | (466,239) |
| Net change in due from the Town of Milton                           | 551,568            | 336,230   |
| Due from the Town of Milton, beginning of year                      | 1,760,709          | 1,424,479 |
| Due from the Town of Milton, end of year                            | \$<br>2,312,277 \$ | 1,760,709 |

Year ended December 31, 2016

#### 1. Significant accounting policies:

The financial statements of the Milton Public Library Board (the "Library") are prepared in accordance with Canadian public sector accounting standards.

Significant accounting policies adopted by the Library are as follows:

#### (a) Basis of accounting:

The Library follows the accrual method of accounting for revenues and expenses. Revenues are recognized in the year in which they are earned and measurable. Expenses are recognized as they are incurred and measurable as a result of receipt of goods or services and/or the creation of a legal obligation to pay.

#### (b) Government transfers:

Government transfers are recognized as revenue in the financial statements when the transfer is authorized, any eligibility criteria are met and a reasonable estimate of the amount can be made except, when and to the extent that, stipulations by the transferor give rise to an obligation that meet the definition of a liability. Government transfers that meet the definition of a liability are recognized as revenue as the liability is extinguished.

#### (c) Other income:

Other income is reported as revenue in the period earned.

#### (d) Development charges:

Development charges are funded and recognized as revenue in the Library's statement of operations when eligible Library owned tangible capital assets are purchased.

#### (e) Non-financial assets:

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations.

Year ended December 31, 2016

#### 1. Significant accounting policies (continued):

#### (e) Non-financial assets (continued)

#### (i) Tangible capital assets:

Tangible capital assets are recorded at cost which includes amounts that are directly attributable to acquisition, construction, development or betterment of the asset.

The cost, less residual value, of the tangible capital assets, excluding land, are amortized on a straight line basis over their estimated useful lives as follows:

| Assets           | Useful Life - Years |
|------------------|---------------------|
| IT equipment     | 3 - 10              |
| Office equipment | 10 - 50             |
| Collections      | 3 - 10              |

Amortization is charged in the year of acquisition and in the year of disposal. Amortization of the asset begins in the month of acquisition. Assets under construction are not amortized until the asset is available for productive use. The Library does not capitalize interest costs associated with the acquisition or construction of a tangible capital asset.

#### (ii) Contributions of tangible capital assets:

Tangible capital assets received as contributions are recorded at their fair value at the date of receipt and also are recorded as revenue. Where fair market value is not available the values are estimated.

#### (f) Use estimates:

The preparation of financial statements in conformity with Canadian public sector accounting standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the period. Significant estimates include assumptions used in estimating provisions for accrued liabilities.

Actual results could differ from these estimates.

Year ended December 31, 2016

#### 2. Tangible capital assets:

| Balance at, December 31,  |    |              |           |           | Balance at,<br>December 31, |  |
|---------------------------|----|--------------|-----------|-----------|-----------------------------|--|
| Cost                      |    | 2015         | Additions | Disposals | 2016                        |  |
| IT equipment              | \$ | 320,970 \$   | 69,415    | \$ -      | \$ 390,385                  |  |
| Office equipment          |    | 817,928      | 3,751     | -         | 821,679                     |  |
| Collections               |    | 3,708,811    | 326,635   | -         | 4,035,446                   |  |
| Assets under construction |    | -            | 3,789     | -         | 3,789                       |  |
| Total                     | \$ | 4,847,709 \$ | 403,590   | \$ -      | \$ 5,251,299                |  |

| Accumulated amortization  | Balance at,<br>ecember 31,<br>2015 | Α  | mortization<br>expense | Disposals | Balance at,<br>ecember 31,<br>2016 |
|---------------------------|------------------------------------|----|------------------------|-----------|------------------------------------|
| IT equipment              | \$<br>120,220                      | \$ | 71,561                 | \$<br>-   | \$<br>191,781                      |
| Office equipment          | 235,292                            |    | 40,215                 | -         | 275,507                            |
| Collections               | 1,627,382                          |    | 421,080                | -         | 2,048,462                          |
| Assets under construction | -                                  |    | -                      | -         | -                                  |
| Total                     | \$<br>1,982,894                    | \$ | 532,856                | \$<br>-   | \$<br>2,515,750                    |

| Net book value            | December<br>31, 2015 | December 31,<br>2016 |
|---------------------------|----------------------|----------------------|
| IT equipment              | \$ 200,750           | \$ 198,604           |
| Office equipment          | 582,636              | 546,172              |
| Collections               | 2,081,429            | 1,986,984            |
| Assets under construction | <del>-</del>         | 3,789                |
| Total                     | \$ 2,864,815         | \$ 2,735,549         |

Year ended December 31, 2016

#### 2. Tangible capital assets (continued):

| Balance at,<br>December 31, |    |              |            |           | Balance at,<br>December 31, |  |
|-----------------------------|----|--------------|------------|-----------|-----------------------------|--|
| Cost                        |    | 2014         | Additions  | Disposals | 2015                        |  |
| IT equipment                | \$ | 170,445 \$   | 150,525 \$ | -         | \$ 320,970                  |  |
| Office equipment            |    | 806,612      | 11,316     | -         | 817,928                     |  |
| Collections                 |    | 3,404,413    | 304,398    | -         | 3,708,811                   |  |
| Assets under construction   |    | -            | -          |           |                             |  |
| Total                       | \$ | 4,381,470 \$ | 466,239 \$ | ; -       | \$ 4,847,709                |  |

| Accumulated amortization  | Balance at,<br>ecember 31,<br>2014 | Amortization expense | n     | Disposals | Balance at,<br>ecember 31,<br>2015 |
|---------------------------|------------------------------------|----------------------|-------|-----------|------------------------------------|
| IT equipment              | \$<br>56,872                       | \$ 63,34             | 18 \$ | -         | \$<br>120,220                      |
| Office equipment          | 196,206                            | 39,08                | 36    | -         | 235,292                            |
| Collections               | 1,224,655                          | 402,72               | 27    | -         | 1,627,382                          |
| Assets under construction | -                                  |                      | -     | -         |                                    |
| Total                     | \$<br>1,477,733                    | \$ 505,10            | S1 \$ | -         | \$<br>1,982,894                    |

The Library received no contributed assets in 2016 or 2015.

Year ended December 31, 2016

#### 3. Accumulated surplus:

Accumulated surplus consists of individual fund surplus and reserves and reserve funds as follows:

|                                      | 2016               | 2015      |
|--------------------------------------|--------------------|-----------|
| Surplus:                             |                    |           |
| Invested in tangible capital assets  | \$<br>2,735,549 \$ | 2,864,815 |
| General                              | 48,000             | 44,578    |
| Total surplus                        | 2,783,549          | 2,909,393 |
| Reserves set aside by Library Board: |                    |           |
| Library Capital                      | 1,002,858          | 1,011,825 |
| Library Services                     | 1,203,416          | 721,498   |
| Total reserves                       | 2,206,274          | 1,733,323 |
| Accumulated surplus                  | \$<br>4,989,823 \$ | 4,642,716 |

The capital reserve is designated by the Board for the future purchase of Library owned tangible capital assets. The library capital reserve balance represents funds that have been allocated from the Town to the Library for the acquisition of Library assets. These funds do not include development charges that have been collected under the Town's by-law.

#### 4. Commitments:

The Library entered into a lease agreement with the Town during the year and is committed to minimum annual lease payments for program space as follows:

| 2017                | \$<br>238,991   |
|---------------------|-----------------|
| 2018                | 246,161         |
| 2019                | 253,546         |
| 2020                | 261,152         |
| 2021                | 268,986         |
| 2022 and thereafter | 1,315,014       |
|                     | \$<br>2,583,850 |

#### 5. Development charges:

The Town of Milton (the "Town") manages a development charge obligatory reserve fund for library services in the amount of \$8,052,389 (2015 - \$7,382,151) that is funded by contributions received from developers as stipulated by the Development Charges By-law and identified in the Development Charges Background Study.

Year ended December 31, 2016

#### 5. Development charges: (continued)

The development charges will be spent on tangible capital assets to facilitate Library growth. Tangible capital assets purchases may be either Town or Library owned recognizing that the Town maintains title of Library facilities and furniture.

#### 6. Budget data:

The budget data presented in these financial statements is based upon the 2016 operating and capital budgets approved by Council on February 9, 2016. Amortization was not contemplated on development of the budget and, as such, has not been included. The chart below reconciles the approved budget to the budget figures reported in these financial statements.

|  | Budget<br>Amount |
|--|------------------|
| Revenue:                               |                  |
| Operating budget                       | \$ 4,784,781     |
| Capital budget                         | 391,692          |
| Less:                                  |                  |
| Contribution from surplus              | (44,578)         |
| Interfund transfers                    | (391,692)        |
| Other transfers                        | (7,000)          |
| Total revenue                          | 4,733,203        |
| Expenses:                              |                  |
| Operating budget                       | 4,784,781        |
| Capital budget                         | 391,692          |
| Less:                                  |                  |
| Interfund transfers                    | (904,536)        |
| Other transfers                        | (7,000)          |
| Acquisition of tangible capital assets | (391,692)        |
| Total expenses                         | 3,873,245        |
| Annual surplus                         | \$ 859,958       |



2016 Town of Milton Financial Report

# Board of Management of the Milton Downtown Business Improvement Area

For the year ended December 31, 2016

### Independent Auditors' Report



KPMG LLP Commerce Place 21 King Street West, Suite 700 Hamilton ON L8P 4W7 Canada Telephone (905) 523-8200 Telefax (905) 523-2222 www.kpmg.ca

To the Members of Council, Inhabitants and Ratepayers of The Corporation of the Town of Milton:

We have audited the accompanying financial statements of the Board of Management of the Milton Downtown Business Improvement Area, which comprise the statement of financial position as at December 31, 2016, the statements of operations, change in net financial assets and change in due from the Town of Milton for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Board of Management of the Milton Downtown Business Improvement Area as at December 31, 2016, and its results of operations, its change in net financial assets and its change in due from the Town of Milton for the year then ended in accordance with Canadian public sector accounting standards.

Chartered Professional Accountants, Licensed Public Accountants

May 29, 2017 Hamilton, Canada

LPMG LLP

# Milton Downtown Business Improvement Area Statement of Financial Position

As at December 31, 2016 with comparative information for 2015

| As at December 31, 2010 with comparative information for 2013 | 2016            | 2015   |
|---|-----------------|--------|
| Financial assets:   |                 |        |
| Due from the Town of Milton                                   | \$<br>67,210 \$ | 38,853 |
| Liabilities:  |                 |        |
| Accounts payable and accrued liabilities                      | 5,522           | 6,118  |
| Net financial assets  | 61,688          | 32,735 |
| Non-financial assets:   |                 |        |
| Tangible capital assets (note 2)                              | 14,700          | 16,487 |
| Prepaid expenses  | -               | 941    |
|   | 14,700          | 17,428 |
| Accumulated surplus (note 3)                                  | \$<br>76,388 \$ | 50,163 |

# Milton Downtown Business Improvement Area Statement of Operations

| Year ended December 31, 2016 with comparative information for 2015 |                    |               |               |
|--|--------------------|---------------|---------------|
|  | Budget<br>(Note 6) | 2016          | 2015          |
| Revenue:   |                    |               |               |
| Taxation levied by Town  | \$<br>200,420      | \$<br>210,466 | \$<br>192,705 |
| User charges   | 15,000             | 14,958        | 17,175        |
| Federal government transfers (note 4)                              | -                  | 3,013         | 2,640         |
| Miscellaneous  | 15,000             | 10,134        | 8,424         |
| Total revenue  | 230,420            | 238,571       | 220,944       |
| Expenses:  |                    |               |               |
| Beautification and planters  | 43,000             | 35,904        | 33,070        |
| General administration   | 52,400             | 51,376        | 40,568        |
| Salaries and benefits  | 93,600             | 80,015        | 84,645        |
| Trade promotion and special events                                 | 47,000             | 38,549        | 40,119        |
| Amortization   | -                  | 6,502         | 7,045         |
| Total expenses   | 236,000            | 212,346       | 205,447       |
| Annual surplus / (deficit)   | (5,580)            | 26,225        | 15,497        |
| Accumulated surplus, beginning of year                             | 50,163             | 50,163        | 34,666        |
| Accumulated surplus (note 3), end of year                          | \$<br>44,583       | \$<br>76,388  | \$<br>50,163  |

# Milton Downtown Business Improvement Area Statement of Change in Net Financial Assets

Year ended December 31, 2016 with comparative information for 2015

| •                                       | Budget<br>(Note 6) |           | 2015    |
|---|--------------------|-----------|---------|
| Annual surplus / (deficit)              | \$<br>(5,580) \$   | 26,225 \$ | 15,497  |
| Acquisition of tangible capital assets  | -                  | (4,715)   | (2,476) |
| Amortization of tangible capital assets | -                  | 6,502     | 7,045   |
|   | (5,580)            | 28,012    | 20,066  |
| Change in prepaid expenses              | -                  | 941       | 207     |
| Change in net financial assets          | (5,580)            | 28,953    | 20,273  |
| Net financial assets, beginning of year | 32,735             | 32,735    | 12,462  |
| Net financial assets, end of year       | \$<br>27,155 \$    | 61,688 \$ | 32,735  |

### Milton Downtown Business Improvement Area Statement of Change in Due from the Town of Milton

| Year ended December 31, 2016 with comparative information for 2015 |                 |         |
|--|-----------------|---------|
|  | 2016            | 2015    |
| Cash provided by (used in):  |                 |         |
| Operating Activities:  |                 |         |
| Annual surplus   | \$<br>26,225 \$ | 15,497  |
| Items not involving cash:  |                 |         |
| Amortization   | 6,502           | 7,045   |
| Change in non-cash assets and other liabilities:                   |                 |         |
| Accounts payable and accrued liabilities                           | (596)           | 2,058   |
| Prepaid expenses   | 941             | 207     |
| Net change in cash from operating activities                       | 33,072          | 24,807  |
| Capital Activities:  |                 |         |
| Cash used to acquire tangible capital assets                       | (4,715)         | (2,476) |
| Net change in due from the Town of Milton                          | 28,357          | 22,331  |
| Due from the Town of Milton, beginning of year                     | 38,853          | 16,522  |
| Due from the Town of Milton, end of year                           | \$<br>67.210 \$ | 38.853  |

Year ended December 31, 2016

#### 1. Significant accounting policies:

The financial statements of the Board of Management of the Milton Downtown Business Improvement Area ("DBIA") are prepared by management in accordance with Canadian public sector accounting standards.

Significant accounting policies adopted by the DBIA are as follows:

#### (a) Basis of accounting:

The DBIA follows the accrual method of accounting for revenues and expenses. Revenues are recognized in the year in which they are earned and measurable. Expenses are recognized as they are incurred and measurable as a result of the receipt of goods or services and/or the creation of a legal obligation to pay.

#### (b) Government transfers:

Government transfers are recognized as revenue in the financial statements when the transfer is authorized, any eligibility criteria are met and a reasonable estimate of the amount can be made except, when and to the extent that, stipulations by the transferor give rise to an obligation that meet the definition of a liability. Government transfers that meet the definition of a liability are recognized as revenue as the liability is extinguished.

#### (c) Other income:

Other income is reported as revenue in the period earned.

#### (d) Non-financial assets:

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations.

Tangible capital assets are recorded at cost, which includes amounts that are directly attributable to acquisition, construction, development or betterment of the asset. The cost, less residual value, of the tangible capital assets, excluding land, are amortized on a straight line basis over their estimated useful lives as follows:

| Assets           | Useful Life - Years |
|------------------|---------------------|
| Office equipment | 3 - 15              |
| Other equipment  | 10                  |

Amortization is charged in the year of acquisition and in the year of disposal. Amortization of the asset begins in the month of acquisition.

The Town does not capitalize interest costs associated with the acquisition or construction of a tangible capital asset.

Year ended December 31, 2016

#### 1. Significant accounting policies (continued):

#### (e) Use of estimates:

The preparation of financial statements in conformity with Canadian public sector accounting standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the period. Actual results could differ from these estimates.

#### 2. Tangible capital assets:

|                             |    | 2016               |                    |        |  |
|-----------------------------|----|--------------------|--------------------|--------|--|
|                             | E  | Office<br>quipment | Other<br>Equipment | Total  |  |
| Cost                        |    |                    |                    |        |  |
| Balance, beginning of year  | \$ | 6,553 \$           | 66,604 \$          | 73,157 |  |
| Additions                   |    | -                  | 4,715              | 4,715  |  |
| Disposals                   |    | -                  | -                  |        |  |
| Balance, end of year        |    | 6,553              | 71,319             | 77,872 |  |
| Accumulated amortization    |    |                    |                    |        |  |
| Balance, beginning of year  |    | 5,227              | 51,443             | 56,670 |  |
| Disposals                   |    | -                  | -                  | -      |  |
| Amortization expense        |    | 784                | 5,718              | 6,502  |  |
| Balance, end of year        |    | 6,011              | 57,161             | 63,172 |  |
| Net book value, end of year | \$ | 542 \$             | 14,158 \$          | 14,700 |  |

Year ended December 31, 2016

#### 2. Tangible capital assets (continued):

|                             |                   | 2015               |        |
|-----------------------------|-------------------|--------------------|--------|
|                             | Office<br>uipment | Other<br>Equipment | Total  |
| Cost                        |                   |                    |        |
| Balance, beginning of year  | \$<br>6,553 \$    | 64,128 \$          | 70,681 |
| Additions                   | -                 | 2,476              | 2,476  |
| Disposals                   | -                 | -                  | -      |
| Balance, end of year        | 6,553             | 66,604             | 73,157 |
| Accumulated amortization    |                   |                    |        |
| Balance, beginning of year  | 4,443             | 45,182             | 49,625 |
| Disposals                   | -                 | -                  | -      |
| Amortization expense        | 784               | 6,261              | 7,045  |
| Balance, end of year        | 5,227             | 51,443             | 56,670 |
| Net book value, end of year | \$<br>1,326 \$    | 15,161 \$          | 16,487 |

#### 3. Accumulated surplus:

Accumulated surplus consists of individual fund surplus and reserves and reserve funds as follows:

|                                     | 2016            | 2015   |
|-------------------------------------|-----------------|--------|
| Surplus                             |                 |        |
| Invested in tangible capital assets | \$<br>14,700 \$ | 16,487 |
| Reserves                            |                 |        |
| Downtown Business Improvement Area  | 61,688          | 33,676 |
| Accumulated surplus                 | \$<br>76,388 \$ | 50,163 |

Year ended December 31, 2016

#### 3. Accumulated surplus (continued):

The reserve fund is designated by the Board to finance improvements in the Downtown Business Improvement Area.

The change in the reserve fund balance is as follows:

|  | 2016            | 2015    |
|--|-----------------|---------|
| Annual surplus                                       | \$<br>26,225 \$ | 15,497  |
| Less: Current year tangible capital assets additions | (4,715)         | (2,476) |
| Add: Amortization expense                            | 6,502           | 7,045   |
|  | 28,012          | 20,066  |
| Fund balance at beginning of year                    | 33,676          | 13,610  |
| Fund balance, end of year                            | \$<br>61,688 \$ | 33,676  |

#### 4. Government transfers:

The Federal Government transfer reported on the Statement of Operations is Summer Career Placement Grant in the amount of \$3,013 (2015 - \$2,640).

#### 5. Commitments:

The Board of Management of the Milton Downtown Business Improvement Area has entered into a lease agreement with a minimum amount of lease payments as follows:

| 2017                   | \$ 11,475 |
|------------------------|-----------|
| 2018                   | 8,775     |
| Total lease commitment | \$ 20,250 |

#### 6. Budget data:

The budget data presented in these financial statements is based upon the 2016 budget approved by Council on February 9, 2016. Amortization and acquisition of tangible capital assets were not considered in the development of the budget. For this reason, budget figures have been excluded on the statement of change in net financial assets.



2016 Town of Milton Financial Report

Multi-Year Comparison of Financial Statements

For the Fiscal Year Ended December 31, 2016

# Consolidated Statement of Financial Position

|  | 2016         | 2015         | 2014         | 2013       | 2012       |
|--|--------------|--------------|--------------|------------|------------|
|  |              |              |              |            |            |
| Cash and cash equivalents                | \$ 86,594    | \$ 48,915    | \$ 8,098     | \$ 43,265  | \$ 91,514  |
| Accounts receivable                      |              |              |              |            |            |
| Taxes receivable                         | 5,922        | 5,319        | 7,099        | 5,646      | 6,529      |
| Grants receivable                        | 1,054        | 5,402        | 4,520        | 13,810     | 196        |
| Other                                    | 10,436       | 10,712       | 13,855       | 13.036     | 9,533      |
| Investments                              | 84,179       | 106,424      | 98,324       | 94,606     | 73,428     |
| Investment in Milton Hydro Holdings Inc. | 55,906       | 54,427       | 53,.045      | 51,505     | 49,760     |
| Other Assets                             | 852          | 838          | 950          | 726        | 560        |
| Total financial assets                   | 244,943      | 232,037      | 185,891      | \$ 222,597 | \$ 231,520 |
| Non-financial assets                     | 963,197      | 959,252      | 932,782      | 870,339    | 801,639    |
| Total assets                             | 1,208,140    | 1,191,289    | 1,118,673    | 1,092,936  | 1,033,159  |
|  |              |              |              |            |            |
| Accounts payable and accrued liabilities | 17,123       | 26,145       | 18,980       | 50,095     | 35,877     |
| Other liabilities                        | 4,189        | 7,929        | 7,131        | 11,269     | 9,397      |
| Deferred revenue                         | 75,215       | 62,643       | 51,160       | 49,529     | 73,892     |
| Long-term debentures                     | 38,348       | 43,257       | 29,152       | 33,369     | 31,300     |
| Developer obligations                    | 924          | 1,334        | 166          | 1,221      | 1,808      |
| Employee benefits and other liabilities  | 2,350        | 1,453        | 1,304        | 1,264      | 1,183      |
| Total liabilities                        | 138,149      | 142,761      | 107,893      | 146,747    | 153,457    |
|  |              |              |              |            |            |
| Accumulated surplus                      | \$ 1,069,991 | \$ 1,048,528 | \$ 1,010,780 | \$ 946,189 | \$ 879,702 |

# Consolidated Statement of Operations

|   | 2016         | 2015         | 2014         | 2013       | 2012       |
|---|--------------|--------------|--------------|------------|------------|
| Sources of revenue:                       |              |              |              |            |            |
| Taxation                                  | \$ 51,710    | \$ 48,059    | \$ 45,576    | \$ 41,653  | \$ 38,589  |
| User charges                              | 16,961       | 15,977       | 13,943       | 13,487     | 12,314     |
| Government transfers:                     | ,            | ,            | ,            | ,          | ,.         |
| Federal                                   | 3,030        | 5,862        | 18,140       | 17,012     | 2,210      |
| Provincial                                | 1,696        | 1,781        | 2,733        | 764        | 687        |
| Other municipalities                      | 3,288        | 5,137        | 4,270        | 4,450      | 6,583      |
| Investment income                         | 3,368        | 3,439        | 3,752        | 3,902      | 3,873      |
| Penalties and interest                    | 2,306        | 2,415        | 2,052        | 1,953      | 2,380      |
| Developer contributions                   | 14,039       | 19,859       | 32,972       | 36,442     | 28,082     |
| Developer contributed assets              | 9,784        | 19,995       | 19,997       | 22,392     | 48,010     |
| Proceeds from Ontario Lottery Corporation | 5,863        | 5,685        | 5,588        | 5,817      | 5,505      |
| License, permits, rents etc.              | 6,149        | 5,595        | 5,217        | 5,698      | 5,717      |
| Equity in income of Milton Hydro          | 2,979        | 2,882        | 3,040        | 3,245      | 2,333      |
| Donations                                 | 1,124        | 1,504        | 1,722        | 2,418      | 2,818      |
| Other Recoveries                          | 483          | 898          | 1,108        | 1,847      | 2,677      |
| Miscellaneous                             | 6,520        | 3,951        | 894          | 955        | 1,415      |
| Total revenue                             | 129,300      | 143,039      | 161,003      | 162,035    | 163,193    |
| Expenses by function:                     |              |              |              |            |            |
| General government                        | 15,578       | 14,366       | 14,525       | 13,799     | 13,136     |
| Protection to persons and property        | 15,278       | 13,532       | 12,690       | 12,549     | 11,756     |
| Transportation services                   | 33,313       | 36,143       | 33,500       | 32,478     | 29,583     |
| Environmental services                    | 2,609        | 2,371        | 2,042        | 2,037      | 1,832      |
| Health Services                           | 479          | 505          | -            | -          | -          |
| Recreational and cultural services        | 34,128       | 32,882       | 28,663       | 28,943     | 24,687     |
| Planning and development                  | 6,452        | 5,997        | 4,992        | 5,742      | 5,253      |
| Total expenses                            | 107,837      | 105,291      | 96,412       | 95,548     | 86,247     |
| Annual surplus                            | 21,463       | 37,748       | 64,591       | 66,487     | 76,946     |
| Accumulated surplus, beginning of year    | 1,048,528    | 1,010,780    | 946,189      | 879,702    | 802,756    |
| Accumulated surplus, end of year          | \$ 1,069,991 | \$ 1,048,528 | \$ 1,010,780 | \$ 946,189 | \$ 879,702 |

# Consolidated Statement of Change in Net Financial Asset

#### (in thousands of dollars)

|   | 2016       | 2015      | 2014      | 2013      | 2012      |
|---|------------|-----------|-----------|-----------|-----------|
|   |            |           |           |           |           |
| Annual surplus                              | \$ 21,463  | \$ 37,748 | \$ 64,591 | \$ 66,487 | \$ 76,946 |
|   |            |           |           |           |           |
| Acquisition of tangible capital assets      | (33,665)   | (55,018)  | (85,525)  | (89,825)  | (94,126)  |
| Amortization of tangible capital assets     | 27,418     | 25,591    | 22,462    | 20,669    | 20,321    |
| Loss on disposal of tangible capital assets | (5,626)    | (1,060)   | 749       | 137       | (71)      |
| Proceeds on sale of tangible capital assets | 7,490      | 4,433     | 177       | 345       | 780       |
|   | 17,080     | 11,694    | 2,454     | (2,187)   | 3,850     |
|   |            |           |           |           |           |
| Change in supplies of inventory             | 158        | (171)     | (302)     | 36        | 137       |
| Change in prepaid expenses                  | 280        | (245)     | (4)       | (62)      | (62)      |
| Change in net financial assets              | 17,518     | 11,278    | 2,148     | (2,213)   | 3,925     |
|   |            |           |           |           |           |
| Net financial assets, beginning of year     | 89,276     | 77,998    | 75,850    | 78,063    | 74,138    |
|   |            |           |           |           |           |
| Net financial assets, end of year           | \$ 106,794 | \$ 89,276 | \$ 77,998 | \$ 75,850 | \$ 78,063 |

# Analysis of Expenses by Object

|                                       | 2016       | 2015       | 2014      | 2013      | 2012      |
|---------------------------------------|------------|------------|-----------|-----------|-----------|
|                                       |            |            |           |           |           |
| Salaries, wages and employee benefits | \$ 44,911  | \$ 41,203  | \$ 38,946 | \$ 37,378 | \$ 34,449 |
| Purchased goods                       | 11,822     | 11,355     | 11,035    | 9,579     | 7,730     |
| Purchased services                    | 20,605     | 22,750     | 20,636    | 25,822    | 20,593    |
| Financial expenses                    | 2,830      | 4,065      | 2,975     | 1,725     | 2,574     |
| External transfers                    | 253        | 327        | 358       | 375       | 580       |
| Amortization expense                  | 27,418     | 25,591     | 22,462    | 20,669    | 20,321    |
| Total expenses                        | \$ 107,838 | \$ 105,291 | \$ 96,412 | \$ 95,548 | \$ 86,247 |

# Net Book Value of Tangible Capital Assets

|                                     | 2016       | 2015       | 2014       | 2013       | 2012       |
|-------------------------------------|------------|------------|------------|------------|------------|
|                                     |            |            |            |            |            |
| Land                                | \$ 275,091 | \$ 276,381 | \$ 272,401 | \$ 262,349 | \$ 257,793 |
| Land improvements                   | 41,578     | 42,451     | 39,573     | 33,907     | 30,097     |
| Buildings and building improvements | 129,502    | 132,944    | 101,723    | 93,617     | 92,294     |
| Machinery and equipment             | 96,927     | 98,795     | 80,360     | 74,947     | 69,788     |
| Linear assets                       | 405,569    | 402,166    | 338,157    | 324,281    | 307,834    |
| Assets under construction           | 13,715     | 5,262      | 99,731     | 80,707     | 43,328     |
| Total assets                        | \$ 962,382 | \$ 957,999 | \$ 931,945 | \$ 869,808 | \$ 801,134 |

# Accumulated Surplus

|                                     | 2016      | 2015      | 2014      | 2013      | 2012      |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Reserves set aside by Council:      |           |           |           |           |           |
| Aggregate permit fees               | \$ 1,003  | \$ 958    | \$ 638    | \$ 388    | \$ 244    |
| Capital provision/growth            | 14,328    | 12,196    | 10,104    | 8,233     | 8,461     |
| Capital works                       | 8,409     | 8,642     | 7,687     | 8,611     | 9,996     |
| Computer replacement                | 643       | 1,191     | 1,098     | 1,024     | 693       |
| Downtown Business Improvement Area  | 62        | 34        | 14        | 19        | 24        |
| Election                            | 184       | 91        | -         | 136       | 90        |
| Equipment replacement               | 5,750     | 4,245     | 3,353     | 3,384     | 2,343     |
| Growth related resources            | 1,613     | 1,235     | 970       | 1,302     | 1,901     |
| Infrastructure renewal reserve      | 579       | 305       | 201       | 100       | -         |
| Insurance                           | 834       | 723       | 663       | 649       | 703       |
| Legal action                        | 557       | 317       | 58        | 130       | 465       |
| Library services                    | 1,203     | 721       | 434       | 325       | 320       |
| Library capital                     | 857       | 804       | 548       | 359       | 301       |
| Municipal building component        | 4,587     | 3,717     | 2,401     | 1,885     | 1,382     |
| Municipal building replacement      | 1,181     | 916       | 789       | 532       | 361       |
| Per unit development processing fee | 1,495     | 1,227     | 1,303     | 1,319     | 1,574     |
| Seniors fundraising                 | 87        | 103       | 112       | 126       | 122       |
| Tax rate stabilization              | 2,103     | 2,636     | 2,291     | 2,130     | 2,917     |
| Training                            | 270       | 265       | 229       | 216       | 201       |
| Transit and transportation          | 760       | 798       | 683       | 1,169     | 741       |
| Winter control                      | 976       | 848       | 16        | 365       | 1,136     |
| Working funds                       | 1,064     | 1,064     | 1,064     | 1,064     | 1,064     |
| WSIB                                | 423       | 870       | 403       | 487       | 524       |
| otal reserves                       | \$ 48,968 | \$ 43,908 | \$ 35,766 | \$ 33,953 | \$ 35,563 |

# Accumulated Surplus (Continued)

|  | 2016      | 2015      | 2014      | 2013      | 2012      |
|--|-----------|-----------|-----------|-----------|-----------|
| Reserve funds set aside for specific purpose by Council: |           |           |           |           |           |
| Cash in lieu of storm water management                   | \$ 143    | \$ 141    | \$ 138    | \$ 135    | \$ 132    |
| Investment in the Arts Campaign                          | 1,856     | (913)     | (754)     | (596)     | (330)     |
| Mayor's legacy   | 85        | 83        | 82        | 80        | 78        |
| Milton District Hospital                                 | 16,824    | 17,856    | 2,426     | 1,719     | 1,192     |
| Ontario Lottery Corporation proceeds                     | 10,915    | 11,386    | 10,572    | 10,687    | 8,762     |
| Perpetual maintenance                                    | 472       | 463       | 454       | 426       | 417       |
| Property transactions                                    | 8,856     | 3,928     | 2,048     | 2,997     | 2,759     |
| Sports field development                                 | 112       | 101       | 90        | 80        | 70        |
| WSIB settlement  | -         | -         | -         | -         | 5         |
| Total reserve funds                                      | \$ 39,263 | \$ 33,045 | \$ 15,056 | \$ 15,528 | \$ 13,085 |

|                                     | 2016         | 2015         | 2014         | 2013       | 2012       |
|-------------------------------------|--------------|--------------|--------------|------------|------------|
| Surplus:                            |              |              |              |            |            |
| Invested in tangible capital assets | \$ 962,382   | \$ 957,999   | \$ 931,945   | \$ 869,808 | \$ 801,134 |
| Unexpended capital                  | 4,440        | 4,545        | 5,084        | 10,757     | 13,837     |
| Operating surplus - Town            | 102          | 102          | 34           | -          | 150        |
| Operating surplus - Library         | 48           | 45           | 43           | 41         | 38         |
| Investment in Milton Hydro          | 55,906       | 54,427       | 53,045       | 51,505     | 49,760     |
| Unfunded:                           |              |              |              |            |            |
| Long term debentures                | (38,348)     | (43,257)     | (29,152)     | (33,369)   | (31,300)   |
| Employee future benefits            | (1,846)      | (952)        | (875)        | (813)      | (757)      |
| Developer obligations               | (924)        | (1,334)      | (166)        | (1,221)    | (1,808)    |
| Total surplus                       | 981,760      | 971,575      | 959,958      | 896,708    | 831,054    |
| Total accumulated surplus           | \$ 1,069,991 | \$ 1,048,528 | \$ 1,010,780 | \$ 946,189 | \$ 879,702 |

|   | 2016              | 2015              | 2014              | 2013              | 2012              |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Weighted assessm<br>by property class   | ent               |                   |                   |                   |                   |
| Residential   | \$ 14,963,918,236 | \$ 13,854,910,617 | \$ 12,708,066,078 | \$ 11,705,085,852 | \$ 10,632,801,134 |
| Multi-residential   | 359,689,638       | 344,721,794       | 318,308,551       | 291,661,069       | 254,482,343       |
| Farmland  | 68,464,860        | 62,094,855        | 56,465,131        | 50,226,891        | 43,711,292        |
| Managed forests   | 6,537,050         | 6,000,395         | 5,414,476         | 4,954,094         | 4,470,705         |
| Commercial  | 3,314,501,634     | 3,068,713,715     | 2,870,833,043     | 2,594,974,184     | 2,359,985,122     |
| Industrial  | 1,228,583,605     | 1,223,745,647     | 1,167,745,674     | 1,183,062,929     | 1,165,356,098     |
| Pipelines   | 79,065,861        | 77,121,121        | 74,961,470        | 71,953,798        | 70,792,033        |
| Total weighted assessment   | \$ 20,020,760,884 | \$ 18,628,308,144 | \$ 17,201,794,423 | \$ 15,901,918,817 | \$ 14,531,598,727 |
| Commercial and industrial as % of total weighted assessment  Total tax levied and collected | 23%               | 23%               | 23%               | 24%               | 24%               |
| Property tax levied   | \$ 51,477,113     | \$ 47,707,256     | \$ 45,183,990     | \$ 42,261,125     | \$ 38,461,854     |
| Taxes billed on behalf of Region of Halton  | 63,807,261        | 61,466,532        | 59,050,446        | 56,835,985        | 53,485,673        |
| Taxes billed on behalf of school boards   | 57,647,928        | 55,707,819        | 54,524,472        | 52,991,030        | 49,881,259        |
| Total tax levied  | \$ 172,932,302    | \$ 164,881,607    | \$ 158,758,908    | \$ 152,088,140    | \$ 141,828,786    |
|   |                   |                   |                   |                   |                   |
| Total tax collected   | \$ 172,329,872    | \$ 166,661,078    | \$ 157,308,661    | \$ 152,968,787    | \$ 145,452,611    |
| Taxes Receivable as % of tax levied   | 3.42%             | 3.23%             | 4.47%             | 3.72%             | 4.6%              |

|  | 2016            | 2015      | 2014      | 2013      | 2012      |
|--|-----------------|-----------|-----------|-----------|-----------|
| Taxation rates by property class – General | and Urban Surch | narge     |           |           |           |
| Residential                                |                 |           |           |           |           |
| Town of Milton                             | 0.246050%       | 0.244207% | 0.247538% | 0.251540% | 0.252354% |
| Region of Halton                           | 0.310847%       | 0.318257% | 0.327023% | 0.341064% | 0.354086% |
| School boards                              | 0.188000%       | 0.195000% | 0.203000% | 0.212000% | 0.221000% |
|  | 0.744897%       | 0.757464% | 0.777561% | 0.804604% | 0.827440% |
| Multi-residential                          |                 |           |           |           |           |
| Town of Milton                             | 0.556541%       | 0.552371% | 0.559907% | 0.568958% | 0.570800% |
| Region of Halton                           | 0.703103%       | 0.719865% | 0.739693% | 0.771452% | 0.800905% |
| School boards                              | 0.188000%       | 0.195000% | 0.203000% | 0.212000% | 0.221000% |
|  | 1.447644%       | 1.467236% | 1.502600% | 1.552410% | 1.592705% |
| Farmlands                                  |                 |           |           |           |           |
| Town of Milton                             | 0.049210%       | 0.048842% | 0.049508% | 0.050308% | 0.050470% |
| Region of Halton                           | 0.062169%       | 0.063652% | 0.065404% | 0.068213% | 0.070817% |
| School boards                              | 0.047000%       | 0.048750% | 0.050750% | 0.053000% | 0.055250% |
|  | 0.158379%       | 0.161244% | 0.165662% | 0.171521% | 0.176537% |
| Managed forests                            |                 |           |           |           |           |
| Town of Milton                             | 0.061513%       | 0.061051% | 0.061885% | 0.062884% | 0.063089% |
| Region of Halton                           | 0.077711%       | 0.079565% | 0.081755% | 0.085266% | 0.088521% |
| School boards                              | 0.047000%       | 0.048750% | 0.050750% | 0.053000% | 0.055250% |
|  | 0.186224%       | 0.189366% | 0.194390% | 0.201150% | 0.206860% |
| Commercial                                 |                 |           |           |           |           |
| Town of Milton                             | 0.358373%       | 0.355387% | 0.360540% | 0.366367% | 0.367554% |
| Region of Halton                           | 0.452747%       | 0.463541% | 0.476308% | 0.496758% | 0.515725% |
| School boards                              | 0.869565%       | 0.882785% | 0.923215% | 0.969644% | 1.007461% |
|  | 1.680685%       | 1.702013% | 1.760063% | 1.832769% | 1.890740% |
| Commercial - vacant units/excess land      |                 |           |           |           |           |
| Percentage of full rate                    | 70%             | 70%       | 70%       | 70%       | 70%       |

|  | 2016                   | 2015      | 2014                   | 2013      | 2012                                |
|--|------------------------|-----------|------------------------|-----------|-------------------------------------|
|  |                        |           |                        |           |                                     |
| Industrial                                       |                        |           |                        |           |                                     |
| Town of Milton                                   | 0.580653%              | 0.576304% | 0.584166%              | 0.593609% | 0.595532%                           |
| Region of Halton                                 | 0.733566%              | 0.751054% | 0.771740%              | 0.804877% | 0.835607%                           |
| School boards                                    | 1.433184%              | 1.474565% | 1.520618%              | 1.571345% | 1.576954%                           |
|  | 2.747403%              | 2.801923% | 2.876524%              | 2.969831% | 3.008093%                           |
| Industrial - vacant land/excess land             |                        |           |                        |           |                                     |
| Percentage of full rate                          | 65%                    | 65%       | 65%                    | 65%       | 65%                                 |
| Pipeline   |                        |           |                        |           |                                     |
| Town of Milton                                   | 0.261231%              | 0.259274% | 0.262812%              | 0.267060% | 0.267924%                           |
| Region of Halton                                 | 0.330025%              | 0.337893% | 0.347200%              | 0.362107% | 0.375933%                           |
| School boards                                    | 1.159033%              | 1.159033% | 1.181050%              | 1.203959% | 1.227780%                           |
|  | 1.750289%              | 1.756200% | 1.791062%              | 1.833126% | 1.871637%                           |
| Taxation rates by property class - G Residential |                        |           |                        |           |                                     |
| Town of Milton                                   | 0.231579%              | 0.215969% | 0.218773%              | 0.217554% | 0.217304%                           |
| Region of Halton                                 | 0.309117%              | 0.316402% | 0.325159%              | 0.338872% | 0.352164%                           |
| School Boards                                    | 0.188000%              | 0.195000% | 0.203000%              | 0.212000% | 0.221000%                           |
|  | 0.728696%              | 0.727371% | 0.746932%              | 0.768426% | 0.790467%                           |
| Multi-residential                                |                        |           |                        |           |                                     |
| Town of Milton                                   | 0.523808%              | 0.488500% | 0.494843%              | 0.492086% | 0.491519%                           |
| Region of Halton                                 | 0.699191%              | 0.715670% | 0.735477%              | 0.766494% | 0.796558%                           |
| School boards                                    | 0.188000%              | 0.195000% | 0.203000%              | 0.212000% | 0.221000%                           |
|  | 1.410999%              | 1.399170% | 1.433320%              | 1.470580% | 0.2210007                           |
| Farmlands  |                        |           |                        |           |                                     |
|  |                        |           |                        |           | 1.509077%                           |
| Town of Milton                                   | 0.046316%              | 0.043194% | 0.043755%              | 0.043511% | 1.509077%<br>0.043460%              |
| Region of Halton                                 | 0.046316%<br>0.061823% | 0.063281% | 0.043755%<br>0.065031% | 0.067775% | 1.509077%<br>0.043460%<br>0.070433% |
|  |                        |           | 0.043755%              |           | 0.043460%<br>0.070433%<br>0.055250% |

|   | 2016                    | 2015                 | 2014                 | 2013                 | 2012                 |
|---|-------------------------|----------------------|----------------------|----------------------|----------------------|
| Managed Forests                                   |                         |                      |                      |                      |                      |
| Town of Milton                                    | 0.057895%               | 0.053992%            | 0.054694%            | 0.054388%            | 0.054326%            |
| Region of Halton                                  | 0.077279%               | 0.079101%            | 0.081289%            | 0.084718%            | 0.088041%            |
| School boards                                     | 0.047000%               | 0.048750%            | 0.050750%            | 0.053000%            | 0.055250%            |
| Control Boards                                    | 0.182174%               | 0.181843%            | 0.186733%            | 0.192106%            | 0.197617%            |
| Commercial  | 0.102.11.17             |                      | 0000070              | 0110210070           | 0.11011011170        |
| Town of Milton                                    | 0.337295%               | 0.314558%            | 0.318643%            | 0.316867%            | 0.316503%            |
| Region of Halton                                  | 0.450228%               | 0.460840%            | 0.473593%            | 0.493566%            | 0.512926%            |
| School boards                                     | 0.869565%               | 0.882785%            | 0.923215%            | 0.969644%            | 1.007461%            |
|   | 1.657088%               | 1.658183%            | 1.715451%            | 1.780077%            | 1.836890%            |
| Commercial - vacant units/excess land             |                         |                      |                      |                      |                      |
| Percentage of full rate                           | 70%                     | 70%                  | 70%                  | 70%                  | 70%                  |
|   |                         |                      |                      |                      |                      |
| Industrial  |                         |                      |                      |                      |                      |
| Town of Milton                                    | 0.546502%               | 0.509665%            | 0.516283%            | 0.513406%            | 0.512816%            |
| Region of Halton                                  | 0.729484%               | 0.746677%            | 0.767342%            | 0.799704%            | 0.831071%            |
| School boards                                     | 1.433184%               | 1.474565%            | 1.520618%            | 1.571345%            | 1.576954%            |
|   | 2.709170%               | 2.730907%            | 2.804243%            | 2.884455%            | 2.920841%            |
| Industrial - vacant land/excess land              |                         |                      |                      |                      |                      |
| industrial - vacant land/excess land              |                         |                      |                      |                      |                      |
| Percentage of full rate                           | 65%                     | 65%                  | 65%                  | 65%                  | 65%                  |
|   | 65%                     | 65%                  | 65%                  | 65%                  | 65%                  |
| Percentage of full rate  Pipeline                 | 65%                     | 65%                  | 65%                  | 65%                  | 65%                  |
| Percentage of full rate                           | <b>65%</b><br>0.245867% | <b>65%</b> 0.229294% | <b>65%</b> 0.232272% | <b>65%</b> 0.230977% | <b>65%</b> 0.230711% |
| Percentage of full rate  Pipeline                 |                         |                      |                      |                      |                      |
| Percentage of full rate  Pipeline  Town of Milton | 0.245867%               | 0.229294%            | 0.232272%            | 0.230977%            | 0.230711%            |

#### **Long-Term Debt and Other Statistics**

|   | 2016          | 2015          | 2014          | 2013          | 2012          |
|---|---------------|---------------|---------------|---------------|---------------|
| Transfers from other levels of government         |               |               |               |               |               |
| Federal   | \$ 3,029,827  | \$ 5,862,470  | \$ 18,140,096 | \$ 17,012,047 | \$ 2,209,449  |
| Provincial  | 1,695,799     | 1,780,105     | 2,733,441     | 764,030       | 687,443       |
| Total transfers                                   | \$ 4,725,625  | \$ 7,642,575  | \$ 19,666,387 | \$ 17,776,077 | \$ 2,896,892  |
| Long-term debt:                                   |               |               |               |               |               |
| Debt supported by property taxes                  | 14,381,885    | 17,291,121    | \$ 16,556,969 | \$ 18,727,283 | \$ 14,683,574 |
| Debt supported by development charges             | 6,244,655     | 7,446,026     | 8,608,393     | 10,064,778    | 11,472,493    |
| Debt supported by reserves and reserve funds      | 17,721,587    | 18,519,738    | 3,986,256     | 4,434,552     | 4,865,643     |
| Debt supported by user fees                       | -             | -             | -             | 142,234       | 278,136       |
| Total long-term debt                              | \$ 38,348,126 | \$ 43,256,885 | \$ 29,151,618 | \$ 33,368,847 | \$ 31,299,846 |
| Long-term debt by function:                       |               |               |               |               |               |
| General government                                | \$ 4,916,526  | \$ 6,004,117  | \$ 7,050,321  | \$ 8,371,769  | \$ 6,732,358  |
| Fire  | 2,035,739     | 2,384,369     | 2,722,630     | 3,050,963     | 3,369,904     |
| Roadways  | 8,752,049     | 10,223,425    | 9,990,434     | 10,626,430    | 8,443,537     |
| Parks   | 1,721,049     | 2,119,490     | 1,228,355     | 1,530,365     | 1,392,713     |
| Storm water                                       | 509,879       | 561,965       | -             | -             | -             |
| Health services                                   | 14,688,578    | 15,000,000    | -             | -             | -             |
| Recreation facilities                             | 4,589,572     | 5,565,271     | 6,507,104     | 7,890,100     | 9,222,691     |
| Cultural services                                 | 1,055,074     | 1,294,408     | 1,525,850     | 1,750,261     | 1,968,651     |
| Library   | 79,660        | 103,840       | 126,924       | 148,959       | 169,991       |
| Total long-term debt                              | \$ 38,348,126 | \$ 43,256,885 | \$ 29,151,618 | \$ 33,368,847 | \$ 31,299,846 |
| Total long-term debt per capita                   | 345.48        | 417.13        | 289.49        | 361.92        | 339.48        |
| Total long-term debt per household                | 1,108.23      | 1,288.10      | 905.81        | 1,163.49      | \$1,091.35    |
| Annual debt repayment limit*                      | 23,456,559    | 22,680,285    | 21,515,877    | 20,269,498    | 20,723,283    |
| Actual annual debt repayment                      | 6,271,223     | 5,739,238     | 6,329,798     | 5,661,569     | 5,389,525     |
| Actual debt repayment as % of own source revenues | 6.68%         | 6.33%         | 8.45%         | 6.98%         | 6.50%         |

<sup>\*</sup> Calculated as 25% of current year actual net revenue.

#### **Municipal Statistics**

|                                     | 2016      | 2015      | 2014      | 2013      | 2012      |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
|                                     |           |           |           |           |           |
| Population                          | 111,000   | 103,700   | 100,700   | 98,000    | 92,200    |
| Area                                | 36,538    | 36,538    | 36,538    | 36,538    | 36,538    |
| Households                          | 34,603    | 33,582    | 32,183    | 30,339    | 28,680    |
| Halton Region unemployment rate*    | 5.5%      | 5.3%      | 4.4%      | 4.7%      | 5.5%      |
|                                     |           |           |           |           |           |
| Town of Milton labour force:        |           |           |           |           |           |
| Full time funded positions          | 381       | 365       | 364       | 348       | 346       |
| Part time funded positions          | 661       | 668       | 649       | 643       | 583       |
| Seasonal funded positions           | 308       | 270       | 254       | 250       | 242       |
| Total funded positions              | 1,350     | 1,303     | 1,267     | 1,241     | 1,171     |
|                                     |           |           |           |           |           |
| Roads infrastructure                |           |           |           |           |           |
| Lane kilometres of paved roads      | 1,136     | 1,106     | 1,080     | 1,055     | 1,029     |
|                                     |           |           |           |           |           |
| Recreation                          |           |           |           |           |           |
| Total kilometres of trails          | 35        | 31        | 29.36     | 21.76     | 21.76     |
| Total hours of recreations programs | 8,389,239 | 9,026,015 | 4,398,293 | 4,120,044 | 4,494,229 |

<sup>\*</sup>Halton Region Annual Economic Review. http://www.halton.ca.

#### **Municipal Statistics**

|   | 2016           | 2015           | 2014           | 2013           | 2012           |
|---|----------------|----------------|----------------|----------------|----------------|
| New construction procurement:                     |                |                |                |                |                |
| Number of new construction contracts awarded      | 30             | 15             | 8              | 19             | 16             |
| Total value of new construction contracts awarded | \$ 17,688,557  | \$ 10,328,793  | \$ 14,251,042  | \$ 14,286,199  | \$ 21,066,613  |
| Square metres of new construction:                |                |                |                |                |                |
| Residential properties                            | 148,815        | 81,619         | 173,026        | 55,959         | 204,193        |
| Multi-residential properties                      | 39,257         | 106,793        | 844,466        | 28,888         | 151,999        |
| All other property classes                        | 40,128         | 249,965        | 84,085         | 103,386        | 255,744        |
| Total square metres                               | 228,200        | 438,377        | 1,101,577      | 188,233        | 611,936        |
| Building permits issued:                          |                |                |                |                |                |
| Residential properties                            | 685            | 386            | 841            | 237            | 967            |
| Multi-residential properties                      | 271            | 930            | 640            | 303            | 1,258          |
| All other property classes                        | 145            | 150            | 161            | 158            | 131            |
| Total building permits issued                     | 1,101          | 1,466          | 1,642          | 698            | 2,356          |
| Value of building permits issued:                 |                |                |                |                |                |
| Residential properties                            | \$ 260,309,152 | \$ 72,258,461  | \$ 160,752,129 | \$ 71,845,441  | \$ 174,694,261 |
| Multi-residential properties                      | 63,113,273     | 108,565,913    | 82,146,288     | 27,535,869     | 145,488,443    |
| All other property classes                        | 272,949,679    | 153,916,140    | 109,073,198    | 138,529,227    | 240,890,129    |
| Total value of building permits issued            | 596,372,104    | \$ 334,740,514 | \$ 351,971,615 | \$ 237,910,537 | \$ 561,072,833 |

#### List of 2016 Principal Corporate Tax Accounts

- · Lowe's Companies Canada ULC
- · 857529 Ontario Incorporated
- · 690346 Ontario Incorporated
- · Hoop Realty Incorporated
- 3131 STMartin Equities Inc
- · Manheim Auto Auctions Limited
- · Sobeys Capital Incorporated
- · Bentall Kennedy Prime
- · Union Gas Limited
- · Milton Industrial Centre GP Incorporated

#### List of 2016 Principal Employers

- · Gordon Food Service
- · Karmax Heavy Stampling
- · Sobeys Retail Support Centre
- · Monaghan Mushrooms Ltd
- Manheim Auto Auctions Company
- · Lowe's Distribution Centre
- · Chudleigh's Ltd.
- Adient (formerly Johnson Controls)
- AFIMAC Global
- · EATON Industries (Canada) Ltd.



# Information on the Town of Milton is available at www.milton.ca

Direct any inquiries regarding this document to:

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Corporate Services Department

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